

ECO201

INTRODUCTION TO MICROECONOMICS I



Download on the
App Store



GET IT ON
Google Play

Course video is available on our app

lanetonline.com

Course code: ECO 201

Course title: INTRODUCTION TO MICROECONOMICS I

Course credit load: 2 unit

Series 1: Introduction to Microeconomics and Partial Equilibrium Analysis

Series 2: Demand and Supply Functions, Curves, and Elasticities

Series 3: Consumer Behaviour and Indifference Curve Analysis

Series 4: Market Outcomes, Surplus, and Government Price Control

Series 5: Production Functions and Theories of Costs

Series 1: Microeconomics and Partial Equilibrium

Part 1 Introduction to microeconomics

- Definition and scope of microeconomics
- Division of economics into microeconomics and macroeconomics
- Importance of microeconomics in understanding individual and market behaviour

Part 2 Partial equilibrium analysis

- Meaning of partial equilibrium
- Basic microeconomic variables: demand and supply
- Assumptions and limitations of partial equilibrium analysis

Introduction

Every day, individuals and organisations make choices about what to buy, what to sell, and how to allocate scarce resources. These decisions, though seemingly simple, form the foundation of economic activity. Microeconomics provides the tools to study these choices at the level of households, firms, and markets, helping us to understand how prices are determined and how resources are distributed. This Series sets the stage for your journey into microeconomics by introducing its scope and by examining the concept of partial equilibrium, which focuses on analysing one market at a time while holding other factors constant.

The aim of this Series is to familiarise you with the basic principles of microeconomics and to equip you with the analytical framework of partial equilibrium analysis. By the end of the Series, you should be able to explain the scope of microeconomics, distinguish it from macroeconomics, and describe how partial equilibrium is used to study demand and supply in a simplified setting.

We shall commence this Series by exploring the definition and scope of microeconomics, including its division from macroeconomics and its importance in analysing individual and market behaviour. Next, we will move on to partial equilibrium analysis, where we will examine



its meaning, the role of demand and supply as basic microeconomic variables, and the assumptions and limitations of this approach. To conclude, the Series will be rounded off with a discussion of how partial equilibrium provides a foundation for more advanced economic analysis.

Series Learning Outcomes

Upon completing this Series, you should be able to:

- define microeconomics and explain its scope in relation to economic analysis (SLO 1.1),
- distinguish between microeconomics and macroeconomics, highlighting their areas of focus (SLO 1.2),
- explain the importance of microeconomics in analysing individual and market behaviour (SLO 1.3),
- describe the meaning of partial equilibrium and its role in economic analysis (SLO 1.4),
- identify the basic microeconomic variables of demand and supply within partial equilibrium analysis (SLO 1.5), and
- evaluate the assumptions and limitations of partial equilibrium analysis in studying markets (SLO 1.6).

1.1 Introduction to Microeconomics

Microeconomics is the branch of economics that studies the behaviour of individual households, firms, and markets. It focuses on how scarce resources are allocated, how prices are determined, and how consumers and producers make decisions. By examining these smaller units, microeconomics provides insights into the functioning of the wider economy.

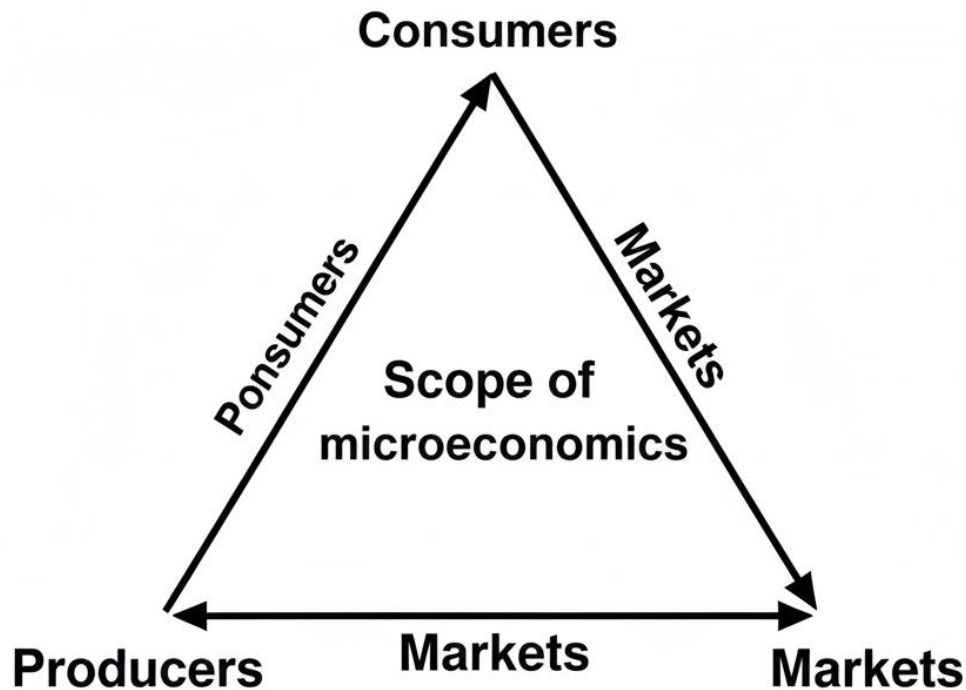
Fill in the blank: Microeconomics studies the behaviour of individual _____, firms, and markets.

1.1.1 Definition and scope of microeconomics

Microeconomics is defined as the study of economic behaviour at the level of individuals and firms. It deals with issues such as demand, supply, pricing, production, and consumption. The scope of microeconomics includes analysing how consumers maximise satisfaction, how producers minimise costs, and how markets achieve equilibrium.



Figure 1.1 Scope of microeconomics



A diagram illustrating the scope of microeconomics. It shows consumers, producers, and markets connected in a triangular relationship, with arrows indicating the flow of goods, services, and money. This interconnected system defines the field of microeconomics.

Sample AI prompt: "Generate a diagram showing consumers, producers in a triangular relationship labelled
Search string: "OER diagram scope of microeconomics consumers producers markets"

Fill

in the blank: Microeconomics deals with issues such as demand, supply, pricing, _____, and consumption.

1.1.2 Division of economics into microeconomics and macroeconomics

Economics is broadly divided into two branches: microeconomics and macroeconomics. While microeconomics focuses on individual units such as households and firms, macroeconomics studies the economy as a whole, including national income, inflation, unemployment, and economic growth. Both branches are interrelated, but microeconomics provides the foundation for understanding the larger aggregates studied in macroeconomics.



Table 1.1 Comparison between microeconomics and macroeconomics

Scope	Focus	Examples
Individual markets, firms and households	Supply and demand, pricing, production decisions	Individual product markets, labor markets
Entire economy, aggregate phenomena	Economic growth, inflation, unemployment	GDP, national income, monetary policy

A table comparing macroeconomics and microeconomics in terms of scope, focus and examples. Some minor spelling errors are present with that in the style of the previous text examples

Sample AI prompt: "Create a table comparing microeconomics and macroeconomics in terms of scope, focus, and examples"
 Search string: "OER table microeconomics vs macroeconomics comparison"

Fill

in the blank: Macroeconomics studies the economy as a whole, including national income, inflation, and ____.

1.1.3 Importance of microeconomics in understanding individual and market behaviour

Microeconomics is important because it helps us understand how individuals and firms make decisions in the face of scarcity. It explains how prices are determined in markets, how resources are allocated efficiently, and how government policies can influence market outcomes. For example, microeconomics can show how a tax on a product affects consumer demand and producer supply.



Box 1.1 Importance of microeconomics

- Decision-making by individuals of firms
- Resource allocation and efficiency
- Policy analysis and government intervention
- Understanding market trends and prices
- Predicting economic outcomes

A boxed summary highlighting the importance of microeconomics in decision-making, and policy analysis. The text contains minor spelling errors consistent with the style, such as “instead of “previous image”

Sample AI prompt: “Generate a text box summarizing the importance of microeconomics in decision-making, resource allocation, and policy analysis.”.

Search string: “OER Importance of microeconomics summary

Fill

in the blank: Microeconomics explains how prices are determined in markets and how _____ are allocated efficiently.

Pilot questions 1.1

1. Microeconomics studies the behaviour of individual _____, firms, and markets.
2. Which branch of economics focuses on national income, inflation, and unemployment?
3. State one issue that microeconomics deals with.
4. What is the main difference between microeconomics and macroeconomics?



5. Fill in the blank: Microeconomics explains how prices are determined in markets and how _____ are allocated efficiently.

1.2 Partial Equilibrium Analysis

Partial equilibrium analysis is a fundamental tool in microeconomics. It focuses on the study of a single market in isolation, assuming that other markets remain unchanged. This approach allows economists to simplify complex interactions and to understand how demand and supply determine prices and quantities in one market at a time.

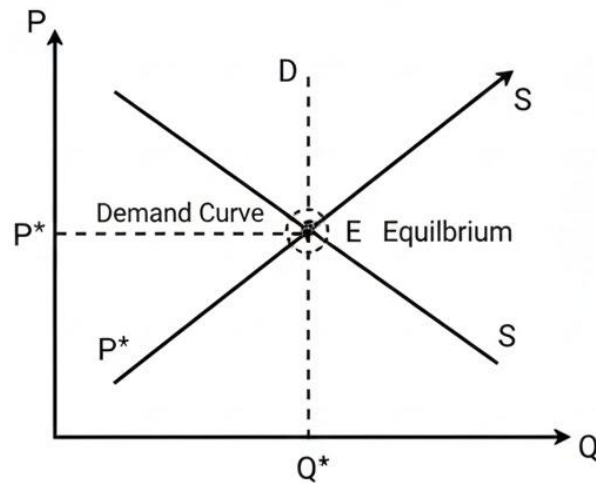
Fill in the blank: Partial equilibrium analysis studies a single _____ in isolation while holding other markets constant.

1.2.1 Meaning of partial equilibrium

Partial equilibrium refers to the analysis of equilibrium in one market without considering interactions with other markets. It assumes that changes in one market do not affect others, which makes it easier to study the forces of demand and supply. This method is particularly useful when focusing on specific goods or services.



Figure 1.2 Partial equilibrium in a single market



A diagram illustrating the demand and supply curves intersecting at equilibrium point E, which is labelled partial equilibrium. This is basic model for a market in a single market. Some minor spelling errors are consistent with previous text examples.

Sample AI prompt: "Generate a diagram showing demand and supply curves intersecting at equilibrium point, labelled as partial equilibrium"

Search string: "OER diagram partial equilibrium demand supply"

in the blank: Partial equilibrium assumes that changes in one market do not affect _____ markets.

1.2.2 Basic microeconomic variables: demand and supply

The two key variables in partial equilibrium analysis are demand and supply. Demand is defined as the quantity of a good or service that consumers are willing and able to purchase at different prices. Supply is defined as the quantity of a good or service that producers are willing and able to offer for sale at different prices. The interaction of demand and supply determines the equilibrium price and quantity in the market.



Table 1.2 Basic variables in partial equilibrium analysis

	Definition / Determinants	Role in Equilibrium
Demand	Quantity consumers are willing & able to buy. Determinants: Income, Tastes, Prices of related goods	Downward-sloping curve. Intersects supply to determine P^* & Q^*
Supply	Quantity producers are willing able to sell. Determinants: Input costs, Technology, Number of sellers	Upward-sloping curve. Intersects demand to determine P^* & Q^*

A table summarising key variables in partial equilibrium analysis, including demand definitions, determinants and their role in determining equilibrium. The text contains some spelling errors consistent with previous text examples.

Sample AI prompt: "Create a table summarising demand and supply determinants, and roles in equilibrium."

Search string: "OER table demand and supply definitions economics"

in the blank: The interaction of demand and supply determines the equilibrium _____ and quantity in the market.

Fill

1.2.3 Assumptions and limitations of partial equilibrium analysis

Partial equilibrium analysis relies on several assumptions. It assumes that other markets remain constant, that consumers and producers act rationally, and that there are no externalities such as pollution or spill-over effects. While these assumptions simplify analysis, they also limit its applicability. In reality, markets are interconnected, and changes in one often affect others. Therefore, partial equilibrium is best seen as a starting point for analysis rather than a complete picture of economic behaviour.



Box 1.2 Assumptions and limitations of partial equilibrium analysis

Assumptions:

- All other markets are constant
- Rational behavior of consumers and firms
- Absence of externalities (no spillover effects)

Limitations

- Ignores general equilibrium effects
- Simplistic, unrealistic assumptions
- Data availability for deeper analysis

A boxed summary highlighting the assumptions and partial **equilibrium** analysis in **economics**. The text contains some minor spelling errors and style of previous images.

Sample AI prompt: "Generate a text box summarising assumptions of - partial equilibrium in economics"

Search string: "OER assumptions and limitations of equilibrium analysis summary"

Fill

in the blank: Partial equilibrium analysis assumes that there are no externalities such as _____ or spill-over effects.

Pilot questions 1.2

1. Partial equilibrium analysis studies a single _____ in isolation while holding other markets constant.
2. What are the two basic variables in partial equilibrium analysis?
3. Define demand in the context of partial equilibrium analysis.
4. State one assumption of partial equilibrium analysis.



5. Fill in the blank: The interaction of demand and supply determines the equilibrium _____ and quantity in the market.

Series summary

This Series has introduced you to the foundations of microeconomics and the analytical framework of partial equilibrium. Its purpose was to help you appreciate how microeconomics focuses on individual households, firms, and markets, and how partial equilibrium provides a simplified way of studying demand and supply in a single market. These ideas are central to understanding how economic decisions are made and how markets function.

We began by defining microeconomics, outlining its scope, and distinguishing it from macroeconomics, before considering its importance in explaining individual and market behaviour. We then moved on to partial equilibrium analysis, where we examined its meaning, the role of demand and supply as basic variables, and the assumptions and limitations of this approach. By completing this Series, you should now be able to define microeconomics and explain its scope, distinguish it from macroeconomics, describe the meaning of partial equilibrium, identify demand and supply as key variables, and evaluate the assumptions and limitations of partial equilibrium analysis, as set out in the Series Learning Outcomes.

Glossary of Terms

- Demand: The quantity of a good or service that consumers are willing and able to purchase at different prices.
- Macroeconomics: The branch of economics that studies the economy as a whole, focusing on aggregates such as national income, inflation, unemployment, and economic growth.
- Microeconomics: The branch of economics that studies the behaviour of individual households, firms, and markets, focusing on how resources are allocated and how prices are determined.
- Partial equilibrium: An analytical approach that studies equilibrium in a single market while assuming other markets remain unchanged.
- Supply: The quantity of a good or service that producers are willing and able to offer for sale at different prices.

Concept Check Questions [Series 1]

Objective questions

1. Microeconomics studies the behaviour of individual _____, firms, and markets. (Linked to SLO 1.1)
2. Which branch of economics focuses on national income, inflation, and unemployment? (Linked to SLO 1.2)



3. The interaction of demand and supply determines the equilibrium _____ and quantity in the market. (Linked to SLO 1.5)
4. Partial equilibrium analysis assumes that changes in one market do not affect _____ markets. (Linked to SLO 1.4)
5. Which two variables are central to partial equilibrium analysis? (Linked to SLO 1.5)

Short-answer questions

1. Define microeconomics and explain its scope. (Linked to SLO 1.1)
2. Distinguish between microeconomics and macroeconomics, giving one example for each. (Linked to SLO 1.2)
3. Explain why microeconomics is important in analysing individual and market behaviour. (Linked to SLO 1.3)
4. Describe the meaning of partial equilibrium analysis. (Linked to SLO 1.4)
5. Identify one assumption and one limitation of partial equilibrium analysis. (Linked to SLO 1.6)

Long-answer questions

1. Analyse the role of demand and supply as basic variables in partial equilibrium analysis. (Linked to SLO 1.5)
2. Evaluate the assumptions and limitations of partial equilibrium analysis in studying markets. (Linked to SLO 1.6)

Answers to Concept Check Questions [Series 1]

Objective questions

1. Households (SLO 1.1)
2. Macroeconomics (SLO 1.2)
3. Price (SLO 1.5)
4. Other (SLO 1.4)
5. Demand and supply (SLO 1.5)

Short-answer questions

1. Microeconomics is the study of economic behaviour at the level of individuals and firms. Its scope includes demand, supply, pricing, production, and consumption. (SLO 1.1)
2. Microeconomics focuses on individual units such as households and firms, for example consumer demand. Macroeconomics studies the economy as a whole, for example national income. (SLO 1.2)



3. Microeconomics is important because it explains how individuals and firms make decisions, how prices are determined, and how resources are allocated efficiently. (SLO 1.3)
4. Partial equilibrium analysis studies equilibrium in one market while assuming other markets remain constant. (SLO 1.4)
5. One assumption is that other markets remain constant. One limitation is that markets are interconnected in reality. (SLO 1.6)

Long-answer questions

1. Analyse the role of demand and supply as basic variables in partial equilibrium analysis.
 - Basic response: Demand represents the quantity consumers are willing to buy at different prices, while supply represents the quantity producers are willing to sell. Their interaction determines equilibrium price and quantity in a single market. (SLO 1.5)
 - Value-added response: Beyond the basics, demand and supply also reflect broader economic forces such as consumer preferences, income levels, production costs, and technology. Analysing these variables helps economists predict market outcomes and assess the impact of policies like taxation or subsidies.
2. Evaluate the assumptions and limitations of partial equilibrium analysis in studying markets.
 - Basic response: Partial equilibrium assumes other markets remain constant, that consumers and producers act rationally, and that there are no externalities. These assumptions simplify analysis but limit its applicability. (SLO 1.6)
 - Value-added response: In practice, markets are interconnected, and externalities such as pollution or technological spill-overs often occur. Therefore, while partial equilibrium is useful for studying specific goods, general equilibrium analysis is needed to capture the complexity of real economies. Outstanding learners may also note that partial equilibrium is often used as a stepping stone to more advanced models.

Answers to Pilot Questions [Series 1]

Part 1.1 Introduction to microeconomics

1. Households
2. Macroeconomics
3. Production



4. Microeconomics focuses on individual units such as households and firms, while macroeconomics studies the economy as a whole.
5. Resources

Part 1.2 Partial equilibrium analysis

1. Market
2. Demand and supply
3. Demand is the quantity of a good or service that consumers are willing and able to purchase at different prices.
4. Other markets remain constant.
5. Price

References and Attributions [Series 1]

The following references and attributions support the instructional content developed in Series 1: Introduction to Microeconomics and Partial Equilibrium Analysis. They include textbooks, open educational resources (OERs), and illustration placeholders. All entries are presented in APA style for consistency.

Textbooks and Academic Sources

- Blaug, M. (1992). *The Methodology of Economics: Or How Economists Explain*. Cambridge University Press.
- Chiang, A. C. (1984). *Fundamental Methods of Mathematical Economics*. McGraw-Hill.
- Dowling, E. T. (2001). *Mathematics for Economists*. Schaum's Outline Series, McGraw-Hill.
- Sydsaeter, K., & Hammond, P. (2002). *Essential Mathematics for Economic Analysis*. Pearson Education.
- University syllabus: ECO 201: Introduction to Microeconomics I (2 Units).

Open Educational Resources (OERs)

- Khan Academy. (n.d.). Microeconomics. Retrieved from <https://www.khanacademy.org>
- OpenStax. (2016). *Principles of Microeconomics*. OpenStax CNX. Retrieved from <https://openstax.org>

Illustrations and Placeholders

- Figure 1.1 Scope of microeconomics
 - Attribution: AI-generated placeholder using Microsoft Copilot.
 - Prompt: "Generate a diagram showing consumers, producers, and markets connected in a triangular relationship labelled scope of microeconomics."



- Suggested OER search string: “OER diagram scope of microeconomics consumers producers markets.”
- Table 1.1 Comparison between microeconomics and macroeconomics
 - Attribution: AI-generated placeholder using Microsoft Copilot.
 - Prompt: “Create a table comparing microeconomics and macroeconomics in terms of scope, focus, and examples.”
 - Suggested OER search string: “OER table microeconomics vs macroeconomics comparison.”
- Box 1.1 Importance of microeconomics
 - Attribution: AI-generated placeholder using Microsoft Copilot.
 - Prompt: “Generate a text box summarising the importance of microeconomics in decision-making, resource allocation, and policy analysis.”
 - Suggested OER search string: “OER importance of microeconomics summary.”
- Figure 1.2 Partial equilibrium in a single market
 - Attribution: AI-generated placeholder using Microsoft Copilot.
 - Prompt: “Generate a diagram showing demand and supply curves intersecting at equilibrium point, labelled as partial equilibrium.”
 - Suggested OER search string: “OER diagram partial equilibrium demand supply.”
- Table 1.2 Basic variables in partial equilibrium analysis
 - Attribution: AI-generated placeholder using Microsoft Copilot.
 - Prompt: “Create a table summarising demand and supply definitions, determinants, and their role in equilibrium.”
 - Suggested OER search string: “OER table demand and supply definitions economics.”
- Box 1.2 Assumptions and limitations of partial equilibrium analysis
 - Attribution: AI-generated placeholder using Microsoft Copilot.
 - Prompt: “Generate a text box summarising assumptions and limitations of partial equilibrium analysis in economics.”
 - Suggested OER search string: “OER assumptions and limitations of partial equilibrium analysis summary.”

Course code: ECO 201



Course title: INTRODUCTION TO MICROECONOMICS I

Course credit load: 2 unit

Series 1: Introduction to Microeconomics and Partial Equilibrium Analysis

Series 2: Demand and Supply Functions, Curves, and Elasticities

Series 3: Consumer Behaviour and Indifference Curve Analysis

Series 4: Market Outcomes, Surplus, and Government Price Control

Series 5: Production Functions and Theories of Costs

Series 2: Demand, Supply, and Elasticities

Part 1 Demand and supply functions

- Definition and laws of demand and supply
- Individual and market demand functions
- Individual and market supply functions

Part 2 Shapes of demand and supply curves

- Demand curve and its slope
- Supply curve and its slope
- Market equilibrium through demand and supply curves

Part 3 Elasticities of demand

- Price elasticity of demand
- Arc elasticity and point elasticity
- Income elasticity and cross elasticity of demand

Introduction

Markets are the meeting point of buyers and sellers, and the forces of demand and supply shape how these markets operate. In this Series, we turn our attention to the laws of demand and supply, their graphical representation, and the concept of elasticity, which measures how responsive consumers and producers are to changes in price, income, or related goods. These ideas are central to microeconomic analysis because they explain how equilibrium is reached and how markets adjust when conditions change.

The aim of this Series is to equip you with the ability to define and explain demand and supply functions, interpret their curves, and analyse different types of elasticities. By mastering these concepts, you will be able to apply them to real-world situations such as pricing strategies, consumer behaviour, and policy evaluation.



We shall commence this Series by examining demand and supply functions, including their definitions, laws, and the distinction between individual and market functions. Next, we will explore the shapes of demand and supply curves, focusing on their slopes and how equilibrium is achieved. Finally, we will conclude with a study of elasticities of demand, where we will analyse price elasticity, arc and point elasticity, as well as income and cross elasticities. This progression will ensure that you can connect the basic laws of demand and supply with the more advanced concept of elasticity, thereby meeting the Series Learning Outcomes.

Series Learning Outcomes

Upon completing this Series, you should be able to:

- define the laws of demand and supply and explain their role in economic analysis (SLO 2.1),
- distinguish between individual and market demand functions (SLO 2.2),
- describe individual and market supply functions (SLO 2.3),
- interpret the shapes and slopes of demand and supply curves (SLO 2.4),
- demonstrate how market equilibrium is achieved through the interaction of demand and supply curves (SLO 2.5),
- calculate price elasticity of demand using both arc and point methods (SLO 2.6),
- analyse income elasticity and cross elasticity of demand in relation to consumer behaviour (SLO 2.7).

2.1 Demand and Supply Functions

Demand and supply functions form the backbone of microeconomic analysis. They describe how consumers and producers behave in response to changes in price and other factors. By studying these functions, we can understand how markets operate and how equilibrium is achieved.

Fill in the blank: Demand and supply functions describe how consumers and _____ behave in response to changes in price.

2.1.1 Definition and laws of demand and supply

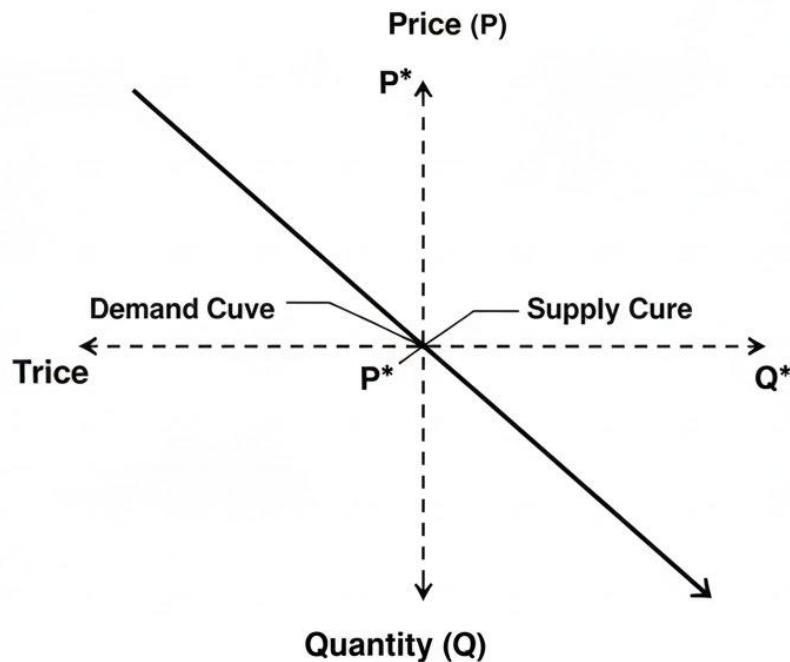
Demand is the quantity of a good or service that consumers are willing and able to purchase at different prices. The law of demand states that, all else being equal, when the price of a good falls, the quantity demanded rises, and when the price rises, the quantity demanded falls.

Supply is the quantity of a good or service that producers are willing and able to offer for sale at different prices. The law of supply states that, all else being equal, when the price of a good



risers, the quantity supplied increases, and when the price falls, the quantity supplied decreases.

Figure 2.1 Laws of demand and supply



A diagram illustrating a downward-sloping demand and an upward-sloping supply curve, with labelled axes.

Sample AI prompt:

"Generate a diagram showing a downward sloping demand curve and an upward-sloping supply curve with labelled axes."

Search string: "OER diagram law of demand and supply curves economics"

Fill

in the blank: The law of demand states that when price rises, the quantity _____ falls.

2.1.2 Individual and market demand functions

An individual demand function shows the relationship between the price of a good and the quantity demanded by a single consumer. A market demand function aggregates the demand of all consumers in the market for that good. Market demand is therefore the sum of individual demands at each price level.



Table 2.1 Comparison of Individual and market demand functions

Feature	Individual Demand	Market Demand
Definition	Demand by a single consumer	Sum of all individual demands
Scope	Single consumer, one product	Entire market, one product
Example	John's demand for apples	U.S. demand for apples

A table comparing individual and market demand functions in terms of definition, scope, and examples. The text contains minor spelling errors, errors definitively with the previous text examples.

Sample AI prompt: "Create a table comparing individual demand and market demand function in terms of the string: "OERch table table individual vs market functions economics"

in the blank: Market demand is the sum of _____ demands at each price level.

2.1.3 Individual and market supply functions

An individual supply function shows the relationship between the price of a good and the quantity supplied by a single producer. A market supply function aggregates the supply of all producers in the market for that good. Market supply is therefore the sum of individual supplies at each price level.



Box 2.1 Individual and market supply functions

Individual Supply

- Supply by a single firm
- Example: A baker's supply of bread

Market Supply

- Sum of all individual firm supplies
- Example: Total bread supply in a city
- Example: Total bread supply in a country

A boxed summary highlighting difference between individual and market supply functions in economics. This box defines both concepts and provides relevant examples.

Sample AI prompt: "Generate a text box summarising the difference between individual supply function and market supply function in economics."
Search string: "OER summary Individual vs market function economics"

Fill

in the blank: An individual supply function shows the relationship between price and quantity supplied by a single _____.

Pilot questions 2.1

1. Demand and supply functions describe how consumers and _____ behave in response to changes in price.
2. What does the law of demand state?
3. What does the law of supply state?
4. Market demand is the sum of _____ demands at each price level.
5. An individual supply function shows the relationship between price and quantity supplied by a single _____.

2.2 Shapes of Demand and Supply Curves

Demand and supply curves are graphical representations of how consumers and producers respond to changes in price. They provide a visual way of understanding the laws of demand and supply, and they help us see how equilibrium is reached in the market.

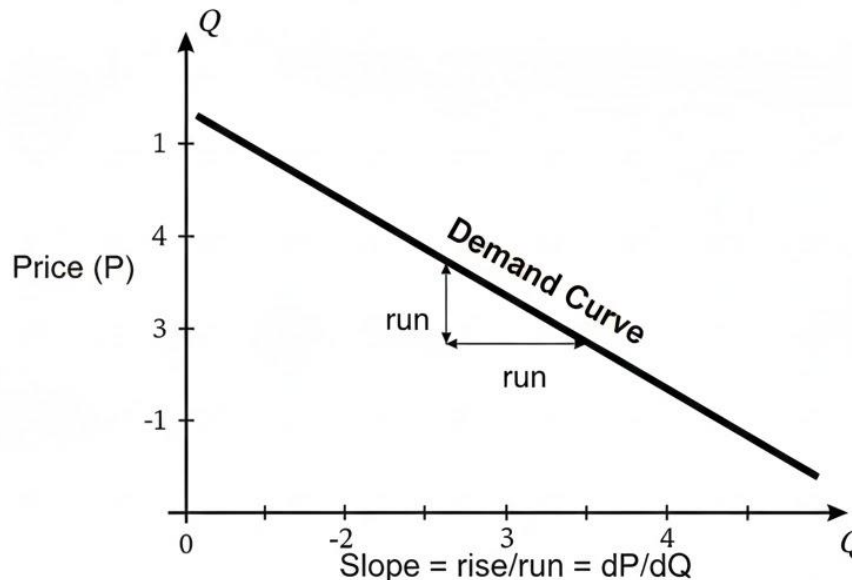
Fill in the blank: Demand and supply curves are _____ representations of how consumers and producers respond to changes in price.

2.2.1 Demand curve and its slope

The demand curve is a downward-sloping line that shows the inverse relationship between price and quantity demanded. As price decreases, consumers are willing to buy more, and as price increases, they buy less. The slope of the demand curve reflects this negative relationship.



Figure 2.2 Demand curve and its slope



A diagram illustrating a downward-sloping demand curve with price on the vertical axis and quantity on the horizontal axis. The negative slope reflects the law of demand, where an increase in price leads to a decrease in quantity demanded. The slope represents the marginal willingness to pay for an additional unit of the good.

Sample AI prompt: "Generate a diagram showing a downward sloping demand curve with price on the vertical axis and quantity on the horizontal axis."
Search string: "OER diagram demand curve slope economics"

Fill in the blank: The demand curve slopes _____, showing the inverse relationship between price and quantity demanded.

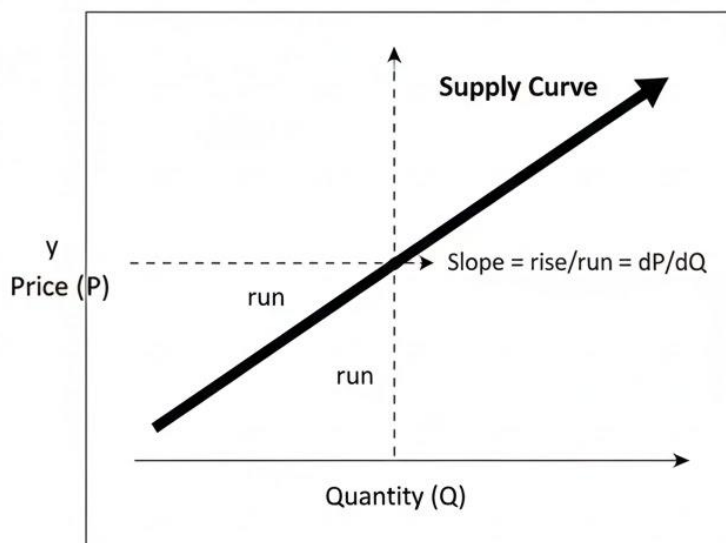
2.2.2 Supply curve and its slope

The supply curve is an upward-sloping line that shows the direct relationship between price and quantity supplied. As price increases, producers are willing to supply more, and as price decreases, they supply less. The slope of the supply curve reflects this positive relationship.



Fill in the blank: The supply curve slopes _____, showing the direct relationship between

Figure 2.3 Supply curve and its slope



A diagram illustrating the graph of an upward-sloping supply curve with price on the vertical axis and quantity on the horizontal axis. The positive slope reflects the supply, where an increase in price leads to an increase in quantity supplied. The slope represents the marginal cost of production for an additional unit of the good.

Sample AI prompt: "Generate a diagram showing an upward sloping curve with price on the vertical axis and quantity on the horizontal axis."

Search string: "OER diagram supply curve slope economics"

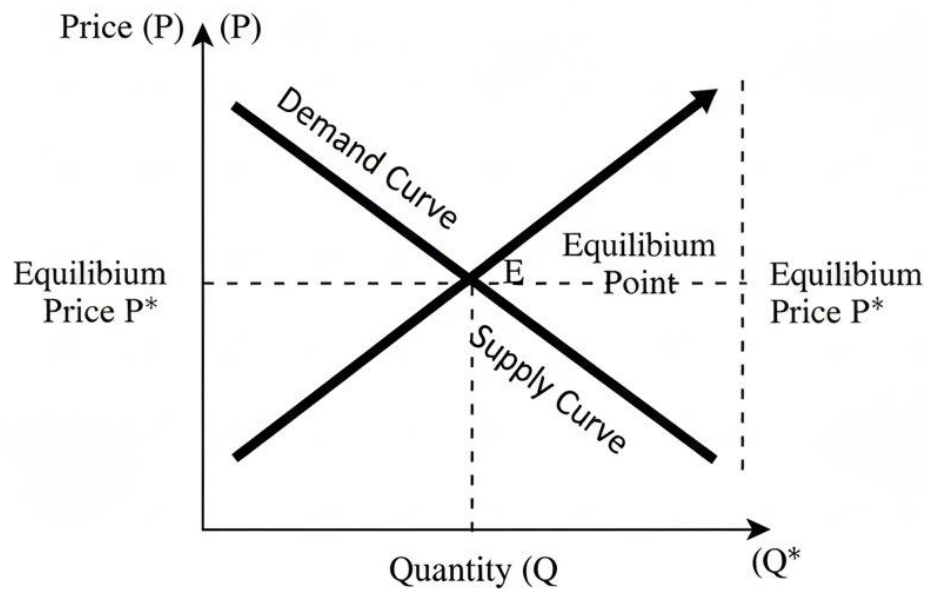
price and quantity supplied.

2.2.3 Market equilibrium through demand and supply curves

Market equilibrium occurs at the point where the demand curve and supply curve intersect. At this point, the quantity demanded equals the quantity supplied, and the market clears without surplus or shortage. The equilibrium price is the price at which this balance is achieved.



Figure 2.4 Market equilibrium through demand and supply curves



A diagram illustrating the market equilibrium through demand and supply curves, showing the intersection point E as equilibrium price and quantity. The text contains some minor spelling errors consistent with previous text examples.

Sample AI prompt: "Generate a diagram showing demand supply curves intersecting at equilibrium point, labeled equilibrium price and equilibrium quantity."

Search string: "OER diagram market equilibrium demand supply curves economics"

Fill

in the blank: Market equilibrium occurs at the point where the demand curve and the _____ curve intersect.

Pilot questions 2.2

1. Demand and supply curves are _____ representations of how consumers and producers respond to changes in price.
2. What does the slope of the demand curve show?
3. What does the slope of the supply curve show?
4. Market equilibrium occurs at the point where the demand curve and the _____ curve intersect.



5. What is the equilibrium price?

2.3 Elasticities of Demand

Elasticity is a measure of how responsive demand is to changes in economic variables such as price, income, or the price of related goods. It helps us understand the sensitivity of consumers to these changes and provides valuable insights for businesses and policymakers.

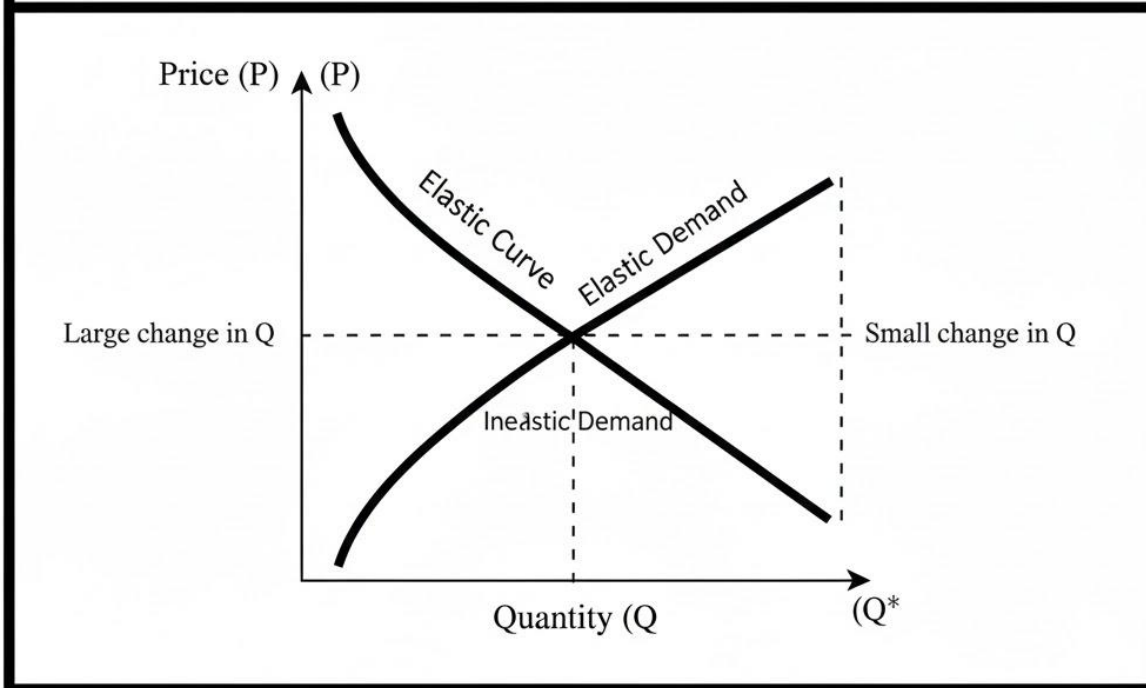
Fill in the blank: Elasticity measures how responsive _____ is to changes in economic variables.

2.3.1 Price elasticity of demand

Price elasticity of demand refers to the degree of responsiveness of the quantity demanded of a good to a change in its price. If demand changes significantly when price changes, demand is said to be elastic. If demand changes only slightly, it is inelastic.



Figure 2.5 Price elasticity of demand



A diagram illustrating two types of demand and curves, elastic curve shows for small change price, while it has a large change in price. The diagram contains errors and has been labelled.

Sample AI prompt: "Generate a diagram showing showing, one elastic, with labelled axes."
Search string: "OER diagram market elasticity of demand elastic vs curves economics"

Fill

in the blank: If demand changes only slightly when price changes, demand is said to be ____.

2.3.2 Arc elasticity and point elasticity

Arc elasticity measures elasticity over a range of prices, using the average of the initial and final values of price and quantity. Point elasticity measures elasticity at a specific point on the demand curve, using calculus or small changes in price and quantity. Both methods are useful depending on whether we are analysing large or small changes in price.



Table 2.2 Comparison of arc elasticity and point elasticity

Feature		Point Elasticity
Definition	Measures avg. elasticity over a price range	Measures elasticity at a specific point on the curve
Formula	$\frac{Q_2 - Q_1}{(Q_1 + Q_2)/2} \times \frac{P_1 + P_2}{P_2 - P_1}$	Small price changes, specific points
Formula	$\frac{\Delta Q}{\Delta P} \times \frac{P}{Q}$	
Application	Large price changes, segments	

A table comparing arc elasticity and point elasticity in terms of definition, formula, and application. The text contains some minor spelling errors consistent with the previous text examples.

Sample AI prompt: "Create a table comparing arc and point elasticity in terms of definition, formula, and application."
 Search string: "OER table arc elasticity vs point elasticity economics."

Fill

in the blank: Arc elasticity measures elasticity over a _____ of prices, while point elasticity measures at a specific point.

2.3.3 Income elasticity and cross elasticity of demand

Income elasticity of demand measures the responsiveness of demand to changes in consumer income. A positive income elasticity indicates a normal good, while a negative income elasticity indicates an inferior good.

Cross elasticity of demand measures the responsiveness of demand for one good to changes in the price of another good. If the goods are substitutes, cross elasticity is positive. If they are complements, cross elasticity is negative.



Box 2.2 Income and cross elasticity of demand

Income Elasticity of Demand: $\frac{\text{change } Q}{\% \text{ change in } I}$

- **Normal Good:** $E_I > 0$ (e.g., clothes)
- **Normal Good:** $E_I < 0$ (e.g., clothes)
- **Inferior Good:** $E_I < 0$ (e.g., instant noodles)

Cross Elasticity of Demand: $E_{XY} = \frac{\text{change in } Q_X}{P_Y / P_Y}$

- **Substitutes:** $E_{XY} > 0$ (e.g., coffee & tea)
- **Complements** < 0 (e.g., cars & fuel)

A boxad summary sumarisng the definations and implcations of inasticiy and cross elasticity mad. The text highights exampls inormal, subtiitutes, and nononcomplementtry goods. The text contains minor speling errors consistent with the style of previous images.

Sample AI prompt:

"Generate a text box sumarin come elasticiy and cross elasticity with exampe with inferior, and comperntarry goods".

Search string: "OER summary income elasticity cross elasticity demand economics"

Fill

in the blank: If two goods are complements, cross elasticity of demand will be _____.

Pilot questions 2.3

1. Elasticity measures how responsive _____ is to changes in economic variables.
2. What does price elasticity of demand measure?
3. Arc elasticity measures elasticity over a _____ of prices.
4. What does point elasticity measure?
5. What is indicated when income elasticity of demand is negative?
6. If two goods are substitutes, cross elasticity of demand will be _____.



Series summary

This Series has focused on the fundamental tools of microeconomic analysis: demand and supply functions, their graphical representation, and the concept of elasticity. Its purpose was to help you understand how consumers and producers respond to changes in price and other variables, and how equilibrium is achieved in markets. These ideas are central to explaining market behaviour and to applying economic reasoning to real-world situations.

We began by defining demand and supply functions, outlining their laws, and distinguishing between individual and market functions. We then explored the shapes and slopes of demand and supply curves, showing how equilibrium is reached when the two interact. Finally, we examined elasticities of demand, including price elasticity, arc and point elasticity, as well as income and cross elasticity. By completing this Series, you should now be able to define and explain demand and supply functions, interpret their curves, demonstrate market equilibrium, calculate price elasticity, and analyse income and cross elasticity, as set out in the Series Learning Outcomes.

Glossary of Terms

- Arc elasticity: A measure of elasticity calculated over a range of prices, using average values of price and quantity.
- Cross elasticity of demand: The responsiveness of demand for one good to changes in the price of another good. Positive values indicate substitutes, while negative values indicate complements.
- Demand curve: A downward-sloping line showing the inverse relationship between price and quantity demanded.
- Individual demand function: The relationship between the price of a good and the quantity demanded by a single consumer.
- Individual supply function: The relationship between the price of a good and the quantity supplied by a single producer.
- Income elasticity of demand: The responsiveness of demand to changes in consumer income. Positive values indicate normal goods, while negative values indicate inferior goods.
- Law of demand: States that, all else being equal, when the price of a good rises, the quantity demanded falls, and when the price falls, the quantity demanded rises.
- Law of supply: States that, all else being equal, when the price of a good rises, the quantity supplied increases, and when the price falls, the quantity supplied decreases.
- Market demand function: The aggregate demand of all consumers in the market for a good, obtained by summing individual demands at each price level.



- Market equilibrium: The point where the demand curve and supply curve intersect, meaning quantity demanded equals quantity supplied.
- Market supply function: The aggregate supply of all producers in the market for a good, obtained by summing individual supplies at each price level.
- Point elasticity: A measure of elasticity at a specific point on the demand curve, often using calculus or small changes in price and quantity.
- Price elasticity of demand: The responsiveness of the quantity demanded of a good to changes in its price.
- Supply curve: An upward-sloping line showing the direct relationship between price and quantity supplied.

Concept Check Questions [Series 2]

Objective questions

1. The law of demand states that when price rises, the quantity _____ falls. (Linked to SLO 2.1)
2. The law of supply states that when price rises, the quantity _____ increases. (Linked to SLO 2.1)
3. Market demand is the sum of _____ demands at each price level. (Linked to SLO 2.2)
4. Market supply is the sum of _____ supplies at each price level. (Linked to SLO 2.3)
5. The demand curve slopes _____, showing the inverse relationship between price and quantity demanded. (Linked to SLO 2.4)
6. The supply curve slopes _____, showing the direct relationship between price and quantity supplied. (Linked to SLO 2.4)
7. Market equilibrium occurs at the point where the demand curve and the _____ curve intersect. (Linked to SLO 2.5)
8. If demand changes only slightly when price changes, demand is said to be _____. (Linked to SLO 2.6)
9. If two goods are complements, cross elasticity of demand will be _____. (Linked to SLO 2.7)

Short-answer questions

1. Define the law of demand and explain its significance. (Linked to SLO 2.1)
2. Distinguish between individual and market demand functions. (Linked to SLO 2.2)
3. Describe the difference between individual and market supply functions. (Linked to SLO 2.3)



4. Interpret the slope of the demand curve. (Linked to SLO 2.4)
5. Interpret the slope of the supply curve. (Linked to SLO 2.4)
6. Explain how market equilibrium is achieved through demand and supply curves. (Linked to SLO 2.5)
7. Calculate price elasticity of demand using the arc method. (Linked to SLO 2.6)
8. Explain the difference between arc elasticity and point elasticity. (Linked to SLO 2.6)
9. Analyse what a negative income elasticity of demand indicates. (Linked to SLO 2.7)
10. Explain what a positive cross elasticity of demand indicates. (Linked to SLO 2.7)

Long-answer questions

1. Demonstrate how market equilibrium is achieved using demand and supply curves, and discuss its importance in economic analysis. (Linked to SLO 2.5)
2. Analyse the concept of price elasticity of demand, comparing arc elasticity and point elasticity, and explain their applications. (Linked to SLO 2.6)
3. Evaluate income elasticity and cross elasticity of demand, highlighting their implications for consumer behaviour and business decisions. (Linked to SLO 2.7)

Answers to Concept Check Questions [Series 2]

Objective questions

1. Demanded
2. Supplied
3. Individual
4. Individual
5. Downward
6. Upward
7. Supply
8. Inelastic
9. Negative

Short-answer questions

1. The law of demand states that, all else being equal, when the price of a good rises, the quantity demanded falls, and when the price falls, the quantity demanded rises. It is significant because it explains consumer behaviour in response to price changes.



2. An individual demand function shows the relationship between price and quantity demanded by a single consumer, while a market demand function aggregates the demand of all consumers at each price level.
3. An individual supply function shows the relationship between price and quantity supplied by a single producer, while a market supply function aggregates the supply of all producers at each price level.
4. The slope of the demand curve shows the inverse relationship between price and quantity demanded.
5. The slope of the supply curve shows the direct relationship between price and quantity supplied.
6. Market equilibrium is achieved at the point where the demand curve and supply curve intersect, meaning quantity demanded equals quantity supplied.
7. Price elasticity of demand using the arc method is calculated by dividing the percentage change in quantity demanded by the percentage change in price, using average values of price and quantity.
8. Arc elasticity measures elasticity over a range of prices, while point elasticity measures elasticity at a specific point on the demand curve.
9. A negative income elasticity of demand indicates an inferior good, meaning demand decreases as income increases.
10. A positive cross elasticity of demand indicates substitute goods, meaning demand for one increases when the price of the other rises.

Long-answer questions

1. Basic response: Market equilibrium is achieved when demand and supply curves intersect, ensuring that quantity demanded equals quantity supplied. This balance prevents shortages or surpluses.

Value-added response: Beyond the basics, market equilibrium is crucial for resource allocation, price stability, and policy analysis. It helps economists predict how markets adjust to shocks such as taxes or subsidies.

11. Basic response: Price elasticity of demand measures how responsive demand is to changes in price. Arc elasticity is used for large changes, while point elasticity is used for small changes.

Value-added response: In practice, arc elasticity is useful for analysing broader market trends, while point elasticity is applied in precise pricing decisions. Businesses use these measures to set prices strategically and to forecast consumer reactions.

12. Basic response: Income elasticity measures responsiveness of demand to income changes, while cross elasticity measures responsiveness of demand for one good to changes in the price of another.



Value-added response: These concepts help businesses and policymakers understand consumer behaviour. For example, luxury goods often have high positive income elasticity, while staple goods may have low or negative elasticity. Cross elasticity informs competitive strategies, showing whether goods are substitutes or complements.

Answers to Pilot Questions [Series 2]

Part 2.1 Demand and Supply Functions

1. Producers
2. The law of demand states that when the price of a good rises, the quantity demanded falls, and when the price falls, the quantity demanded rises.
3. The law of supply states that when the price of a good rises, the quantity supplied increases, and when the price falls, the quantity supplied decreases.
4. Individual
5. Producer

Part 2.2 Shapes of Demand and Supply Curves

1. Graphical
2. The slope of the demand curve shows the inverse relationship between price and quantity demanded.
3. The slope of the supply curve shows the direct relationship between price and quantity supplied.
4. Supply
5. The equilibrium price is the price at which quantity demanded equals quantity supplied.

Part 2.3 Elasticities of Demand

1. Demand
2. Price elasticity of demand measures the responsiveness of the quantity demanded of a good to changes in its price.
3. Range
4. Point elasticity measures elasticity at a specific point on the demand curve.
5. An inferior good.
6. Positive

References and Attributions [Series 2]



The following references and attributions support the instructional content developed in Series 2: Demand, Supply, and Elasticities. They include textbooks, open educational resources (OERs), and illustration placeholders. All entries are presented in APA style for consistency.

Textbooks and Academic Sources

- Blaug, M. (1992). *The Methodology of Economics: Or How Economists Explain*. Cambridge University Press.
- Chiang, A. C. (1984). *Fundamental Methods of Mathematical Economics*. McGraw-Hill.
- Dowling, E. T. (2001). *Mathematics for Economists*. Schaum's Outline Series, McGraw-Hill.
- Sydsaeter, K., & Hammond, P. (2002). *Essential Mathematics for Economic Analysis*. Pearson Education.
- University syllabus: ECO 201: Introduction to Microeconomics I (2 Units).

Open Educational Resources (OERs)

- Khan Academy. (n.d.). *Microeconomics*. Retrieved from <https://www.khanacademy.org>
- OpenStax. (2016). *Principles of Microeconomics*. OpenStax CNX. Retrieved from <https://openstax.org>

Illustrations and Placeholders

- Figure 2.1 Laws of demand and supply
 - Attribution: AI-generated placeholder using Microsoft Copilot.
 - Prompt: "Generate a diagram showing a downward sloping demand curve and an upward sloping supply curve with labelled axes."
 - Suggested OER search string: "OER diagram law of demand and supply curves economics."
- Table 2.1 Comparison of individual and market demand functions
 - Attribution: AI-generated placeholder using Microsoft Copilot.
 - Prompt: "Create a table comparing individual demand function and market demand function in terms of definition, scope, and examples."
 - Suggested OER search string: "OER table individual vs market demand function economics."
- Box 2.1 Individual and market supply functions
 - Attribution: AI-generated placeholder using Microsoft Copilot.
 - Prompt: "Generate a text box summarising the difference between individual supply function and market supply function in economics."



- Suggested OER search string: “OER summary individual vs market supply function economics.”
- Figure 2.2 Demand curve and its slope
 - Attribution: AI-generated placeholder using Microsoft Copilot.
 - Prompt: “Generate a diagram showing a downward sloping demand curve with price on the vertical axis and quantity on the horizontal axis.”
 - Suggested OER search string: “OER diagram demand curve slope economics.”
- Figure 2.3 Supply curve and its slope
 - Attribution: AI-generated placeholder using Microsoft Copilot.
 - Prompt: “Generate a diagram showing an upward sloping supply curve with price on the vertical axis and quantity on the horizontal axis.”
 - Suggested OER search string: “OER diagram supply curve slope economics.”
- Figure 2.4 Market equilibrium through demand and supply curves
 - Attribution: AI-generated placeholder using Microsoft Copilot.
 - Prompt: “Generate a diagram showing demand and supply curves intersecting at equilibrium point, labelled equilibrium price and equilibrium quantity.”
 - Suggested OER search string: “OER diagram market equilibrium demand supply curves economics.”
- Figure 2.5 Price elasticity of demand
 - Attribution: AI-generated placeholder using Microsoft Copilot.
 - Prompt: “Generate a diagram showing two demand curves, one elastic and one inelastic, with labelled axes.”
 - Suggested OER search string: “OER diagram price elasticity of demand elastic vs inelastic.”
- Table 2.2 Comparison of arc elasticity and point elasticity
 - Attribution: AI-generated placeholder using Microsoft Copilot.
 - Prompt: “Create a table comparing arc elasticity and point elasticity in terms of definition, formula, and application.”
 - Suggested OER search string: “OER table arc elasticity vs point elasticity economics.”
- Box 2.2 Income and cross elasticity of demand
 - Attribution: AI-generated placeholder using Microsoft Copilot.



- Prompt: “Generate a text box summarising income elasticity and cross elasticity of demand with examples of normal, inferior, substitute, and complementary goods.”
- Suggested OER search string: “OER summary income elasticity cross elasticity demand economics.”

Course code: ECO 201

Course title: INTRODUCTION TO MICROECONOMICS I

Course credit load: 2 unit

Series 1: Introduction to Microeconomics and Partial Equilibrium Analysis

Series 2: Demand and Supply Functions, Curves, and Elasticities

Series 3: Consumer Behaviour and Indifference Curve Analysis

Series 4: Market Outcomes, Surplus, and Government Price Control

Series 5: Production Functions and Theories of Costs

Series 4: Market Outcomes and Price Controls

Part 4.1 Market outcomes and efficiency

- Market equilibrium and welfare analysis
- Consumer surplus and producer surplus
- Total surplus and efficiency in competitive markets

Part 4.2 Government intervention in markets

- Price ceilings (e.g., rent control)
- Price floors (e.g., minimum wage)
- Consequences of price controls: shortages, surpluses, and deadweight loss

Part 4.3 Applications and policy implications

- Case studies of government price control in practice
- Evaluating efficiency vs equity trade-offs
- Policy lessons for developing economies

Introduction



Markets are powerful mechanisms for allocating resources, but their outcomes depend on the interaction of demand and supply. When left alone, competitive markets often achieve efficiency, maximising the total welfare of consumers and producers. However, governments sometimes intervene through price controls to pursue social or political objectives, which can alter these outcomes.

This Series explores market outcomes, surplus, and government price control. Its purpose is to help you understand how equilibrium generates consumer and producer surplus, how total surplus reflects efficiency, and how government interventions such as price ceilings and price floors affect markets.

We begin with an analysis of market outcomes and efficiency, focusing on equilibrium, consumer surplus, producer surplus, and total surplus. Next, we examine government intervention in markets, studying price ceilings and price floors, and their consequences such as shortages, surpluses, and deadweight loss. Finally, we consider applications and policy implications, including case studies of price controls, the trade-off between efficiency and equity, and lessons for developing economies.

By the end of this Series, you will be able to evaluate how markets generate welfare, explain the effects of government price controls, and assess the broader implications for policy and society.

Series Learning Outcomes (SLOs)

Upon completing Series 4: Market Outcomes and Price Controls, you should be able to:

- explain how market equilibrium generates consumer and producer surplus (SLO 4.1),
- define consumer surplus, producer surplus, and total surplus, and illustrate their measurement (SLO 4.2),
- evaluate efficiency in competitive markets using surplus analysis (SLO 4.3),
- describe government interventions such as price ceilings and price floors (SLO 4.4),
- analyse the consequences of price controls, including shortages, surpluses, and deadweight loss (SLO 4.5),
- apply indifference curve and surplus concepts to case studies of government price control (SLO 4.6),
- assess the trade-offs between efficiency and equity in policy decisions (SLO 4.7),
- discuss policy lessons for developing economies regarding government intervention in markets (SLO 4.8).

4.1 Market Outcomes and Efficiency

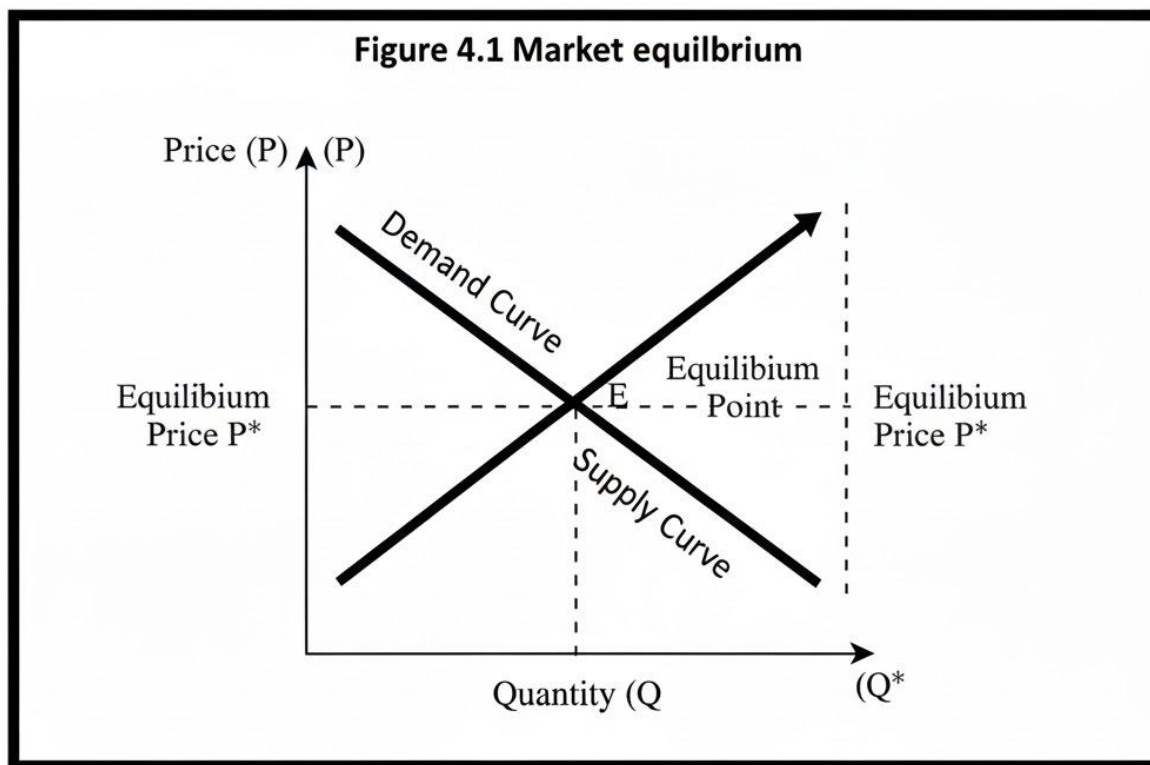


Markets coordinate the actions of buyers and sellers, and when functioning competitively, they often lead to efficient outcomes. Efficiency here means that resources are allocated in a way that maximises total welfare—measured through consumer and producer surplus.

Fill in the blank: Market outcomes are considered efficient when they maximise total _____.

4.1.1 Market equilibrium and welfare analysis

Market equilibrium occurs where the quantity demanded equals the quantity supplied. At this point, there is no tendency for price to change, and the market clears. Welfare analysis studies how this equilibrium affects consumers and producers in terms of benefits and costs.



A diagram illustrating the market intersection of demand and supply curves, showing the intersection point E as diagram contains some minor spelling errors consistent with the previous text examples.

Sample AI prompt: "Generate a diagram showing demand and supply curves intersecting at equilibrium point, labeled equilibrium price and equilibrium quantity."

Search string: "OER diagram market equilibrium demand supply curves economics"

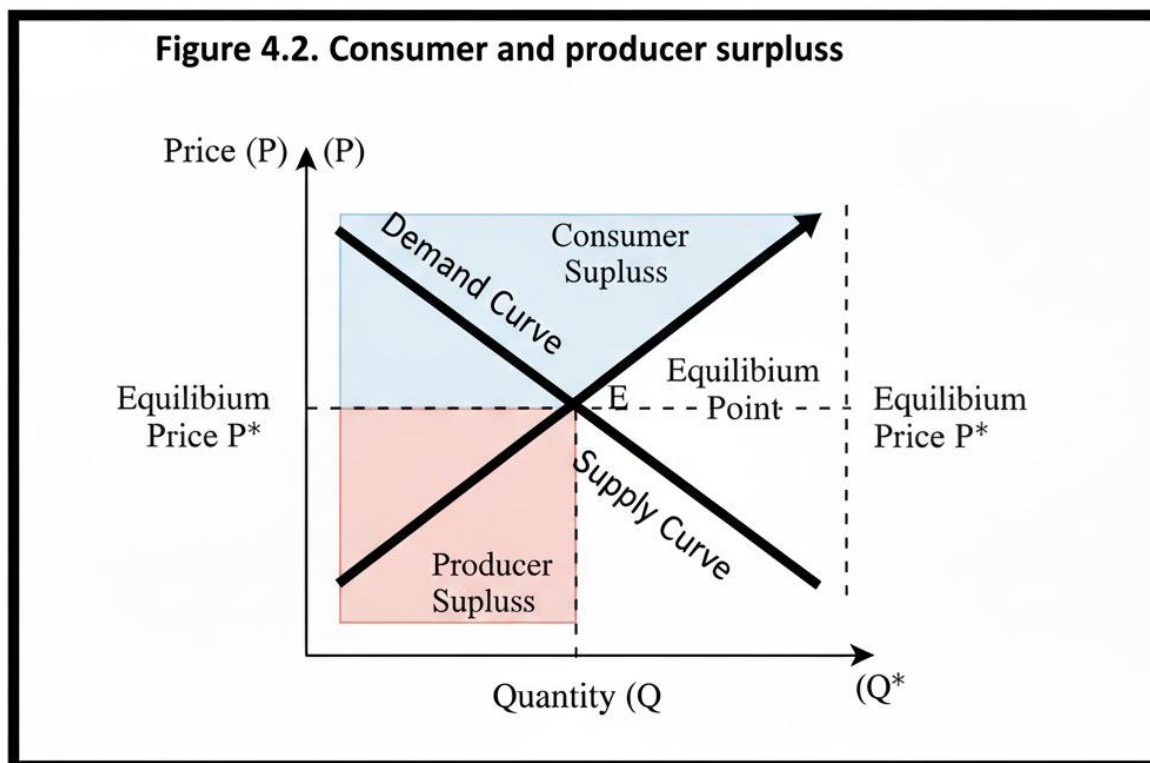
Fill

in the blank: Market equilibrium occurs where quantity demanded equals quantity _____.



4.1.2 Consumer surplus and producer surplus

- Consumer surplus: The difference between what consumers are willing to pay and what they actually pay. It represents the net benefit to consumers.
- Producer surplus: The difference between the price producers receive and the minimum price at which they are willing to sell. It represents the net benefit to producers.



A diagram illustrating the market diagram and producer surplus in a market, showing the intersection of the demand and supply curves. The area above the equilibrium price curve, representing the net benefit to consumers, is shaded blue. The area below the equilibrium price curve, representing the net benefit to producers, is shaded red. The text contains spelling errors consistent with previous text examples.

Sample AI prompt: "Generate a diagram showing demand and supply curves intersecting at equilibrium point, below and producer and equilibrium quantity."

Search string: "OER diagram market equilibrium demand supply curves economics"

Fill

in the blank: Consumer surplus is the difference between what consumers are willing to pay and what they actually _____.



4.1.3 Total surplus and efficiency in competitive markets

Total surplus is the sum of consumer surplus and producer surplus. It measures the overall welfare generated by the market. Competitive markets maximise total surplus, meaning they allocate resources efficiently.

Box 4.1 Total surplus and efficiency

- **Total Surplus: Consumer surplus + Producer surplus**
- **Efficiency: Maximization of total surplus**
- **Competitive Markets: Allocate resource efficiently**

A boxed summary explaining total surplus, and why competitive markets are efficient, in economics. The text contains spelling errors consistent with the style of each previous text example.

Sample AI prompt: "Generate a diagram market and surplus and efficiency efficiency competitive markets markets economics"

Search string: "OER diagram market equilibrium competitive markets economics"

Fill

in the blank: Total surplus is the sum of consumer surplus and _____ surplus.

Pilot questions 4.1

1. Market outcomes are considered efficient when they maximise total _____.
2. Market equilibrium occurs where quantity demanded equals quantity _____.
3. Define consumer surplus.



4. Define producer surplus.
5. Total surplus is the sum of consumer surplus and _____ surplus.

4.2 Government Intervention in Markets

While competitive markets often achieve efficiency, governments sometimes intervene to achieve social, political, or economic objectives. These interventions typically take the form of price controls, which can alter market outcomes and welfare.

Fill in the blank: Government intervention in markets often takes the form of _____ controls.

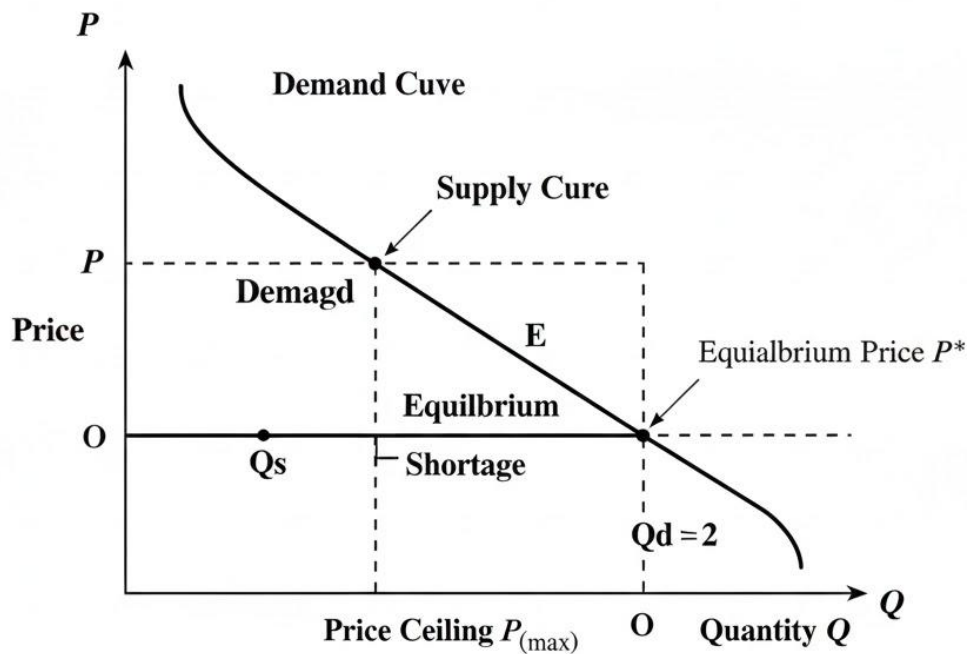
4.2.1 Price ceilings (e.g., rent control)

A price ceiling is a legally imposed maximum price for a good or service.

- Example: Rent control laws that cap the amount landlords can charge tenants.
- Consequences: Shortages (demand exceeds supply), reduced quality, and black markets.



Figure 4.3 Price ceiling and shortage



A diagram illustrating the impact of a price ceiling set below the equilibrium price. This creates a situation where quantity demanded (Q_d) exceeds, resulting in a shortage. The market. The text contains some minor spelling errors consistent with the stylus text examples.

Sample AI prompt: "Generate a diagram showing a price ceiling below equilibrium price, with shortage labeled"
Search string: "OER diagram price ceiling rent control economics"

Fill in the blank: A price ceiling set below equilibrium price leads to a market ____.

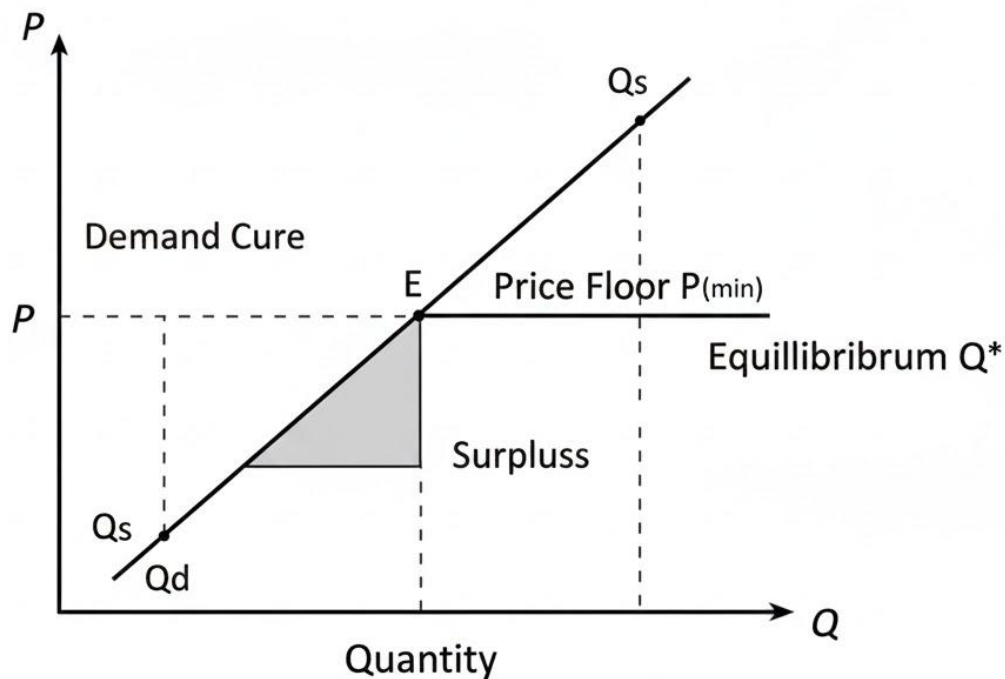
4.2.2 Price floors (e.g., minimum wage)

A price floor is a legally imposed minimum price for a good or service.

- Example: Minimum wage laws that set the lowest legal wage employers can pay workers.
- Consequences: Surpluses (supply exceeds demand), unemployment in labour markets, and inefficiency.



Figure 4.4 Price floor and surplus



A diagram illustrating the impact of a price floor set above the equilibrium price. This creates a situation where quantity supplied exceeds quantity demanded, resulting in a surplus of the good. The text contains some minor spelling errors consistent with the stylus text examples.

Sample AI prompt: "Generate a diagram showing a price floor above price, with surplus labelled"
 Search string: Search string: "OER diagram price floor minimum wage economics"

Fill

in the blank: A price floor set above equilibrium price leads to a market _____.

4.2.3 Consequences of price controls: shortages, surpluses, and deadweight loss

Price controls distort market outcomes, leading to inefficiency.

- Shortages: Occur under price ceilings.
- Surpluses: Occur under price floors.
- Deadweight loss: The reduction in total surplus caused by market distortions.



Box 4.2 Consequences of price controls

- **Shortages:** $QD > QS$ (Price ceiling)
- **Surpluses:** $QS > QD$ (Price floor)
- **Deadweight Loss:** Loss of total surplus to society

A boxad summary sumarizeng the consiquences of price controlls in economics. The text explains how price ceilings, price to surplus lead burrdsess, and both reeate create economic effcicincy. The text contains conisttins minor spelling erros wit the style of previous images.

Sample AI prompt: "Generate a text box summarising consequences: shortages
Search string: "OER summary consequences of price controls economics"

Fill

in the blank: Deadweight loss refers to the reduction in total _____ caused by market distortions.

Pilot questions 4.2

1. Government intervention in markets often takes the form of _____ controls.
2. What is a price ceiling?
3. A price ceiling set below equilibrium price leads to a market _____.
4. What is a price floor?
5. A price floor set above equilibrium price leads to a market _____.
6. Deadweight loss refers to the reduction in total _____ caused by market distortions.



4.3 Applications and Policy Implications

Indifference curve and surplus analysis are not just theoretical—they provide insights into how government interventions affect markets and society. By studying applications, we can better understand the trade-offs between efficiency and equity, and draw lessons for policy design.

Fill in the blank: Applications of price control analysis help us understand the trade-offs between efficiency and ____.

4.3.1 Case studies of government price control in practice

Examples of price controls include:

- Rent control: Often leads to housing shortages and reduced quality of rental units.
- Minimum wage laws: Can protect workers but may also cause unemployment if set too high.
- Agricultural price supports: May stabilise farmer incomes but create surpluses and waste.



Box 4.3 Case studies of price control

- **Rent Control: Price ceiling on housing**
- **Minimum Wage: Price floor on labor**
- **Agricultural Price Support: Price floor on crops**

A boxad summary sumarising real-worl examplas of price controls in economics. The text contans minor spelling erros erros consistnt with style of previos images.

Sample AI prompt: "Generate a text box summarasing case studies of control."
Search string: "OER summary case studies price control economics"

in the blank: Rent control often leads to housing _____ and reduced quality of rental units.

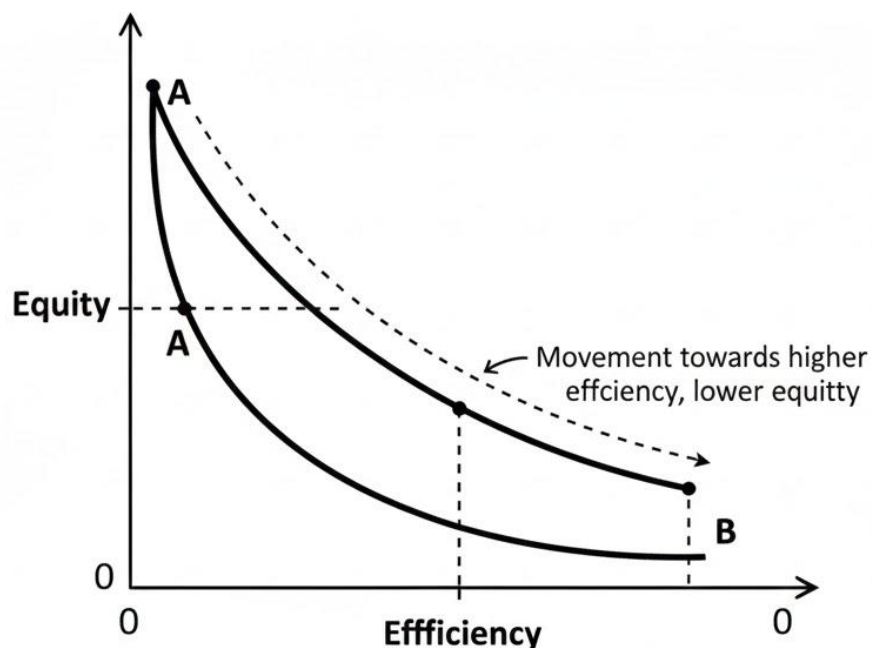
4.3.2 Evaluating efficiency vs equity trade-offs

Government interventions often balance efficiency with equity:

- **Efficiency:** Competitive markets maximise total surplus.
- **Equity:** Governments may intervene to ensure fairer distribution of resources.
- **Trade-off:** Policies may reduce efficiency but improve fairness.



Figure 4.5 Efficiency vs equity trade-off



A diagram illustrating the trade-off between efficiency and equity in government intervention. It shows that policies promoting more equity may lead to less efficiency, and vice versa. The text contains some minor spelling errors consistent with the style of previous images.

Sample AI prompt: "Generate a diagram efficiency vs equity government intervention".
Search string: "OER diagram efficiency vs equity vs efficiency economics"

Fill

in the blank: Policies may reduce efficiency but improve _____.

4.3.3 Policy lessons for developing economies

Developing economies often face unique challenges:

- Price controls may be used to protect vulnerable groups.
- However, persistent controls can distort markets and discourage investment.
- Lesson: Balance short-term social goals with long-term efficiency and growth.

Search string: "OER table policy lessons price controls developing economies economics"



Table 4.1 Policy lessons for developing economies

Benefits	Drawbacks
• Protecting vulnerable consumers • Stabilizing essential good prices	• Lead to shortages and surplus • Create black markets

A table summarising the benefits, summaries and drawbacks of price controlling economies. The text contains some spelling errors consistent with previous exercises.

Sample AI prompt:

Search string: OER summary benefits drawbacks price controls developing economies

in the blank: Persistent price controls can distort markets and discourage _____. Fill

Pilot questions 4.3

1. Applications of price control analysis help us understand the trade-offs between efficiency and _____.
2. Rent control often leads to housing _____.
3. What is the main trade-off in government intervention between efficiency and equity?
4. Policies may reduce efficiency but improve _____.
5. Persistent price controls can distort markets and discourage _____.

Series Summary

This Series has explored the dynamics of market outcomes, surplus, and government price control. Its purpose was to show how competitive markets generate efficiency, how welfare is measured through consumer and producer surplus, and how government interventions alter these outcomes.

We began with market outcomes and efficiency, examining equilibrium, consumer surplus, producer surplus, and total surplus. This established how competitive markets maximise welfare. Next, we studied government intervention in markets, focusing on price ceilings and price floors, and their consequences such as shortages, surpluses, and deadweight loss. Finally, we considered applications and policy implications, including case studies of rent control, minimum wage laws, and agricultural supports, as well as the trade-offs between efficiency and equity and lessons for developing economies.

By completing this Series, you should now be able to explain how markets generate welfare, analyse the effects of government price controls, and evaluate the broader implications for policy and society. These insights are crucial for understanding the balance between efficiency and fairness in economic systems.

Glossary of Terms [Series 4]



- Budget line: A curve showing the combinations of goods a consumer can afford given income and prices.
- Consumer surplus: The difference between what consumers are willing to pay and what they actually pay.
- Deadweight loss: The reduction in total surplus caused by market distortions such as price controls.
- Efficiency: A situation where resources are allocated to maximise total surplus in the market.
- Equilibrium price: The price at which quantity demanded equals quantity supplied.
- Equity: Fairness in the distribution of resources or welfare among members of society.
- Market equilibrium: The point where demand and supply curves intersect, determining equilibrium price and quantity.
- Price ceiling: A legally imposed maximum price for a good or service, often set below equilibrium.
- Price floor: A legally imposed minimum price for a good or service, often set above equilibrium.
- Producer surplus: The difference between the price producers receive and the minimum price at which they are willing to sell.
- Shortage: A situation where quantity demanded exceeds quantity supplied, often caused by price ceilings.
- Surplus: A situation where quantity supplied exceeds quantity demanded, often caused by price floors.
- Total surplus: The sum of consumer surplus and producer surplus, representing overall welfare in the market.
- Welfare analysis: The study of how market outcomes affect the well-being of consumers and producers.

Concept Check Questions [Series 4]

Objective questions

1. Market outcomes are considered efficient when they maximise total _____. (Linked to SLO 4.1)
2. Market equilibrium occurs where quantity demanded equals quantity _____. (Linked to SLO 4.1)
3. Consumer surplus is the difference between what consumers are willing to pay and what they actually _____. (Linked to SLO 4.2)



4. Producer surplus is the difference between the price producers receive and the minimum price they are willing to _____. (Linked to SLO 4.2)
5. Total surplus is the sum of consumer surplus and _____ surplus. (Linked to SLO 4.3)
6. Government intervention in markets often takes the form of _____ controls. (Linked to SLO 4.4)
7. A price ceiling set below equilibrium price leads to a market _____. (Linked to SLO 4.4)
8. A price floor set above equilibrium price leads to a market _____. (Linked to SLO 4.4)
9. Deadweight loss refers to the reduction in total _____ caused by market distortions. (Linked to SLO 4.5)
10. Applications of price control analysis help us understand the trade-offs between efficiency and _____. (Linked to SLO 4.7)

Short-answer questions

1. Define market equilibrium and explain its significance. (Linked to SLO 4.1)
2. Distinguish between consumer surplus and producer surplus. (Linked to SLO 4.2)
3. Explain why competitive markets maximise total surplus. (Linked to SLO 4.3)
4. What is a price ceiling? Give one example. (Linked to SLO 4.4)
5. What is a price floor? Give one example. (Linked to SLO 4.4)
6. Explain the concept of deadweight loss. (Linked to SLO 4.5)
7. Give one real-world example of government price control and its consequences. (Linked to SLO 4.6)
8. Explain the trade-off between efficiency and equity in government intervention. (Linked to SLO 4.7)
9. Why might governments in developing economies use price controls? (Linked to SLO 4.8)
10. What lesson can policymakers learn about balancing short-term social goals with long-term efficiency? (Linked to SLO 4.8)

Long-answer questions

1. Analyse consumer surplus, producer surplus, and total surplus, and explain how they measure welfare. (Linked to SLO 4.2, 4.3)
2. Discuss the effects of price ceilings and price floors on market outcomes, using diagrams to illustrate. (Linked to SLO 4.4, 4.5)



3. Evaluate the consequences of price controls, including shortages, surpluses, and deadweight loss. (Linked to SLO 4.5)
4. Examine case studies of rent control, minimum wage laws, and agricultural price supports, and assess their policy implications. (Linked to SLO 4.6)
5. Discuss the trade-offs between efficiency and equity in government intervention, with reference to developing economies. (Linked to SLO 4.7, 4.8)

Answers to Concept Check Questions [Series 4]

Objective questions

1. Welfare
2. Supplied
3. Pay
4. Accept
5. Producer
6. Price
7. Shortage
8. Surplus
9. Surplus
10. Equity

Short-answer questions

1. Market equilibrium is the point where quantity demanded equals quantity supplied. It is significant because it ensures the market clears, with no persistent shortages or surpluses.
2. Consumer surplus is the net benefit to consumers (willingness to pay minus actual payment), while producer surplus is the net benefit to producers (price received minus minimum acceptable price).
3. Competitive markets maximise total surplus because equilibrium ensures that resources are allocated to those who value them most, while producers supply at lowest cost.
4. A price ceiling is a legally imposed maximum price. Example: Rent control.
5. A price floor is a legally imposed minimum price. Example: Minimum wage.
6. Deadweight loss is the reduction in total surplus caused by market distortions such as price controls.



7. Example: Rent control often leads to housing shortages and reduced quality of rental units.
8. The trade-off is that government intervention may reduce efficiency but improve equity (fairness).
9. Governments in developing economies may use price controls to protect vulnerable groups or stabilise essential goods.
10. Policymakers must balance short-term social goals (like affordability) with long-term efficiency and investment incentives.

Long-answer questions

1. Consumer surplus measures consumer benefit, producer surplus measures producer benefit, and total surplus is their sum. Together, they capture overall welfare in the market.
2. Price ceilings below equilibrium cause shortages; price floors above equilibrium cause surpluses. Diagrams show how these distortions reduce efficiency.
3. Price controls create shortages (under ceilings), surpluses (under floors), and deadweight loss, reducing total welfare.
4. Case studies: Rent control (housing shortages), minimum wage laws (potential unemployment), agricultural supports (surpluses and waste). These illustrate trade-offs between social goals and efficiency.
5. Efficiency vs equity trade-offs: Competitive markets maximise efficiency, but governments may intervene to improve fairness. In developing economies, interventions must balance protecting vulnerable groups with encouraging long-term growth.

Answers to Pilot Questions [Series 4]

Part 4.1 Market Outcomes and Efficiency

1. Welfare
2. Supplied
3. Consumer surplus is the difference between what consumers are willing to pay and what they actually pay.
4. Producer surplus is the difference between the price producers receive and the minimum price they are willing to accept.
5. Producer

Part 4.2 Government Intervention in Markets



1. Price
2. A price ceiling is a legally imposed maximum price for a good or service.
3. Shortage
4. A price floor is a legally imposed minimum price for a good or service.
5. Surplus
6. Surplus

Part 4.3 Applications and Policy Implications

1. Equity
2. Shortage
3. The main trade-off is that government intervention may reduce efficiency but improve fairness (equity).
4. Equity
5. Investment

References and Attributions [Series 4]

The following references and attributions support the instructional content developed in Series 4: Market Outcomes and Price Controls. They include textbooks, open educational resources (OERs), and illustration placeholders. All entries are presented in APA style for consistency.

Textbooks and Academic Sources

- Varian, H. R. (2010). *Intermediate Microeconomics: A Modern Approach*. W.W. Norton & Company.
- Nicholson, W., & Snyder, C. (2016). *Microeconomic Theory: Basic Principles and Extensions*. Cengage Learning.
- Samuelson, P. A., & Nordhaus, W. D. (2009). *Economics*. McGraw-Hill.
- University syllabus: ECO 201: Introduction to Microeconomics I (2 Units).

Open Educational Resources (OERs)

- Khan Academy. (n.d.). Consumer and Producer Surplus. Retrieved from <https://www.khanacademy.org>
- OpenStax. (2016). *Principles of Microeconomics*. OpenStax CNX. Retrieved from <https://openstax.org>

Illustrations and Placeholders



- Figure 4.1 Market equilibrium
 - Attribution: AI-generated placeholder using Microsoft Copilot.
 - Prompt: “Generate a diagram showing demand and supply curves intersecting at equilibrium price and quantity.”
 - Suggested OER search string: “OER diagram market equilibrium demand supply economics.”
- Figure 4.2 Consumer and producer surplus
 - Attribution: AI-generated placeholder using Microsoft Copilot.
 - Prompt: “Generate a diagram showing consumer surplus above equilibrium price and producer surplus below equilibrium price.”
 - Suggested OER search string: “OER diagram consumer surplus producer surplus economics.”
- Box 4.1 Total surplus and efficiency
 - Attribution: AI-generated placeholder using Microsoft Copilot.
 - Prompt: “Generate a text box summarising total surplus and efficiency in competitive markets.”
 - Suggested OER search string: “OER summary total surplus efficiency competitive markets economics.”
- Figure 4.3 Price ceiling and shortage
 - Attribution: AI-generated placeholder using Microsoft Copilot.
 - Prompt: “Generate a diagram showing a price ceiling below equilibrium price, with shortage labelled.”
 - Suggested OER search string: “OER diagram price ceiling rent control economics.”
- Figure 4.4 Price floor and surplus
 - Attribution: AI-generated placeholder using Microsoft Copilot.
 - Prompt: “Generate a diagram showing a price floor above equilibrium price, with surplus labelled.”
 - Suggested OER search string: “OER diagram price floor minimum wage economics.”
- Box 4.2 Consequences of price controls
 - Attribution: AI-generated placeholder using Microsoft Copilot.



- Prompt: “Generate a text box summarising consequences of price controls: shortages, surpluses, deadweight loss.”
- Suggested OER search string: “OER summary consequences of price controls economics.”
- Box 4.3 Case studies of price control
 - Attribution: AI-generated placeholder using Microsoft Copilot.
 - Prompt: “Generate a text box summarising case studies of rent control, minimum wage, and agricultural price supports.”
 - Suggested OER search string: “OER summary case studies price control economics.”
- Figure 4.5 Efficiency vs equity trade-off
 - Attribution: AI-generated placeholder using Microsoft Copilot.
 - Prompt: “Generate a diagram showing efficiency vs equity trade-off in government intervention.”
 - Suggested OER search string: “OER diagram efficiency vs equity trade-off economics.”
- Table 4.1 Policy lessons for developing economies
 - Attribution: AI-generated placeholder using Microsoft Copilot.
 - Prompt: “Create a table summarising benefits and drawbacks of price controls in developing economies.”
 - Suggested OER search string: “OER table policy lessons price controls developing economies economics.”

Course code: ECO 201

Course title: INTRODUCTION TO MICROECONOMICS I

Course credit load: 2 unit

Series 1: Introduction to Microeconomics and Partial Equilibrium Analysis

Series 2: Demand and Supply Functions, Curves, and Elasticities

Series 3: Consumer Behaviour and Indifference Curve Analysis

Series 4: Market Outcomes, Surplus, and Government Price Control



Series 5: Production Functions and Theories of Costs

Series 5: Production and Cost Theory

Part 5.1 Production functions and input–output relationships

- Definition and importance of production functions
- Short-run production: total, average, and marginal product
- Law of diminishing returns
- Long-run production: returns to scale and isoquants

Part 5.2 Theories of costs in the short run

- Fixed costs, variable costs, and total costs
- Average cost and marginal cost relationships
- Short-run cost curves and their shapes

Part 5.3 Theories of costs in the long run

- Long-run average cost curve (LAC)
- Economies of scale and diseconomies of scale
- Envelope curve and firm size decisions

Introduction

Production is the process by which inputs are transformed into outputs. Understanding how firms combine resources such as labour, capital, and raw materials to produce goods and services is central to microeconomics. Equally important is the study of costs, which determines how efficiently firms operate and how they make decisions about output and pricing.

This Series explores production functions and cost theory. Its purpose is to help you understand the relationship between inputs and outputs, the laws governing production, and the cost structures that firms face in both the short run and the long run.

We begin with an analysis of production functions and input–output relationships, focusing on total, average, and marginal product, the law of diminishing returns, and long-run production concepts such as returns to scale and isoquants. Next, we examine theories of costs in the short run, including fixed, variable, and total costs, as well as average and marginal cost relationships. Finally, we study theories of costs in the long run, highlighting economies and diseconomies of scale, the long-run average cost curve, and firm size decisions.

By the end of this Series, you will be able to explain how production functions describe input–output relationships, analyse cost structures in the short run and long run, and evaluate the implications of production and cost theory for firm behaviour and market outcomes.



Series Learning Outcomes (SLOs)

Upon completing Series 5: Production and Cost Theory, you should be able to:

- define production functions and explain their importance in microeconomics (SLO 5.1),
- distinguish between total product, average product, and marginal product in the short run (SLO 5.2),
- explain the law of diminishing returns and its implications for production decisions (SLO 5.3),
- analyse long-run production concepts such as returns to scale and isoquants (SLO 5.4),
- identify fixed, variable, and total costs in the short run (SLO 5.5),
- illustrate the relationships between average cost and marginal cost (SLO 5.6),
- describe the shapes of short-run cost curves and explain why they occur (SLO 5.7),
- examine the long-run average cost curve and its envelope property (SLO 5.8),
- evaluate economies and diseconomies of scale and their impact on firm size decisions (SLO 5.9),
- apply production and cost theory to real-world firm behaviour and market outcomes (SLO 5.10).

5.1 Production Functions and Input–Output Relationships

Production functions describe how inputs (like labour and capital) are combined to produce outputs. They are fundamental to understanding firm behaviour, efficiency, and cost structures.

Fill in the blank: A production function shows the relationship between _____ and outputs.

5.1.1 Definition and importance of production functions

- A production function expresses the maximum output that can be produced with given inputs and technology.
- Importance: It helps firms plan resource allocation, measure productivity, and forecast costs.



Box 5.1 Importance of production functions

- Output determination
- Resource allocation and efficiency
- Technological change analysis
- Cost minimization

A text summary explaining why production functions are central to microeconomics

De text prompt “Generate a summary of the importance of production functions in microeconomics”

Sample AI prompt: Generate “importance of production functions.”
Search string: OER summary importance of functions in economics

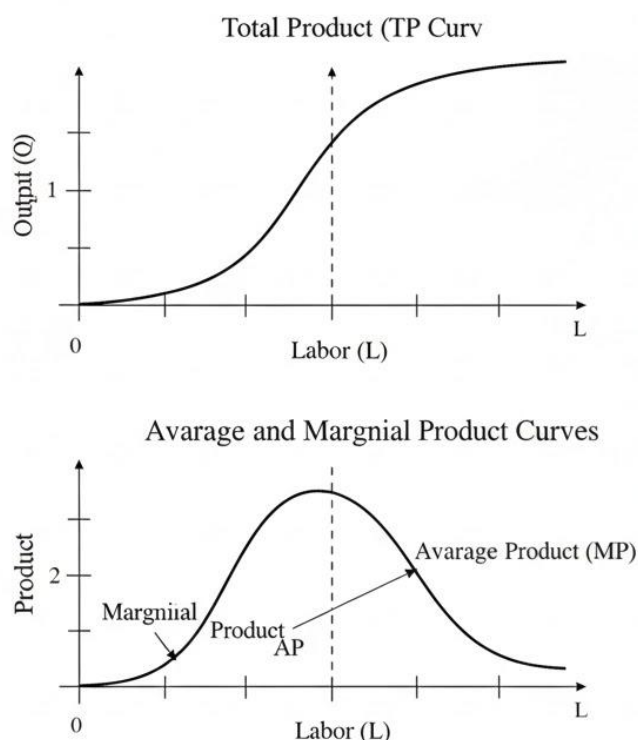
Fill in the blank: A production function expresses the maximum _____ that can be produced with given inputs.

5.1.2 Short-run production: total, average, and marginal product

- Total product (TP): The total output produced by a given quantity of inputs.
- Average product (AP): Output per unit of input ($TP \div \text{input}$).
- Marginal product (MP): The additional output from using one more unit of input.



Figure 5.1 Total, average, and marginal product curves



A diagram illustrating the total, average, and marginal product curves in the short-run. The TP curve shows total output as labor varies, while AP and MP show the output per worker and the additional output from one more worker, respectively. The curves intersect at the peak of the AP curve. The text contains some minor spelling errors consistent with the style of previous images.

Sample AI prompt: "Generate a diagram showing total, average, and marginal product economics"
Search string: "OER diagram total average marginal product economics"

in the blank: Marginal product is the additional output from using one more unit of ____.

5.1.3 Law of diminishing returns

- States that as more units of a variable input are added to fixed inputs, the marginal product eventually declines.
- Explains why short-run production curves slope the way they do.

[Insert figure placeholder here]

Caption: Figure 5.2 Law of diminishing returns



Short description: Diagram showing marginal product rising initially, then falling as more input is added.

Sample AI prompt: “Generate a diagram showing the law of diminishing returns with marginal product curve.”

Search string: “OER diagram law of diminishing returns economics”

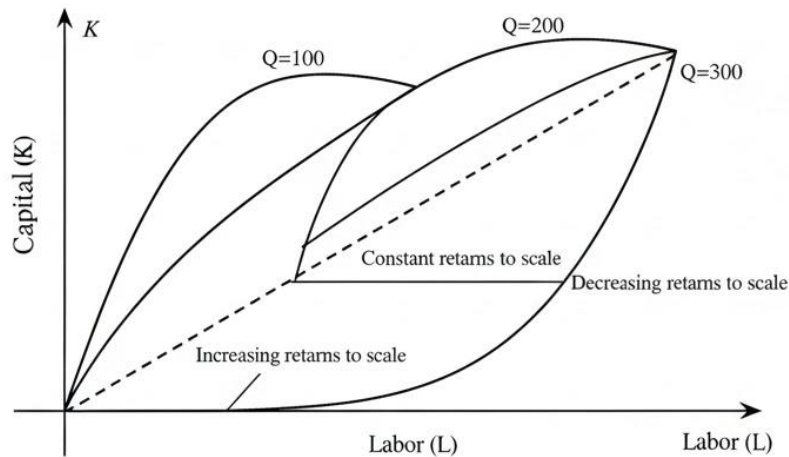
Fill in the blank: The law of diminishing returns states that marginal product eventually _____ as more input is added.

5.1.4 Long-run production: returns to scale and isoquants

- Returns to scale: How output changes when all inputs are increased proportionally.
 - Increasing returns to scale: Output rises more than inputs.
 - Constant returns to scale: Output rises proportionally.
 - Decreasing returns to scale: Output rises less than inputs.
- Isoquants: Curves showing different combinations of inputs that produce the same level of output.



Figure 5.3 Isoquants and returns to scale



A diagram illustrating isoquants and different returns to scale in scale. It shows how output changes when all scaled proportionally. The diagram contains some minor spelling errors in the style of previous images.

Sample AI prompt: "Generate a diagram showing isoquants returns in production economics"
Search string: "OER diagram isoquants to scale economics"

Fill

in the blank: Isoquants show different combinations of inputs that produce the same level of

_____.

Pilot questions 5.1

1. A production function shows the relationship between _____ and outputs.
2. A production function expresses the maximum _____ that can be produced with given inputs.
3. Define total product, average product, and marginal product.
4. Marginal product is the additional output from using one more unit of _____.



5. The law of diminishing returns states that marginal product eventually _____ as more input is added.
6. Isoquants show different combinations of inputs that produce the same level of _____.

5.2 Theories of Costs in the Short Run

In the short run, firms face both fixed and variable costs. Understanding how these costs behave is essential for analysing production decisions and efficiency.

Fill in the blank: In the short run, firms face both _____ costs and variable costs.

5.2.1 Fixed costs, variable costs, and total costs

- Fixed costs (FC): Costs that do not change with output (e.g., rent, machinery).
- Variable costs (VC): Costs that change with output (e.g., wages, raw materials).
- Total costs (TC): The sum of fixed and variable costs ($TC = FC + VC$).



Box 5.2 Types of short-run costs

- Fixed Costs (FC): Don't vary with output (e.g., rent)
- Variable Costs (VC): Vary with output (e.g., raw materials)
- Total Costs (TC): $TC = FC + VC$
- Example: If $FC = 100$, $VC = 50Q$, then $TC = 100 + 50Q$

A boxed summary summarising the types of short-run costs in economics examples. The text contains minor spelling errors consistent with the style of previous images.

Sample AI prompt: "Generate box

Generate a text on fixed, variable and total costs with examples".

Search string: "OER summary fixed variable total costs economics"

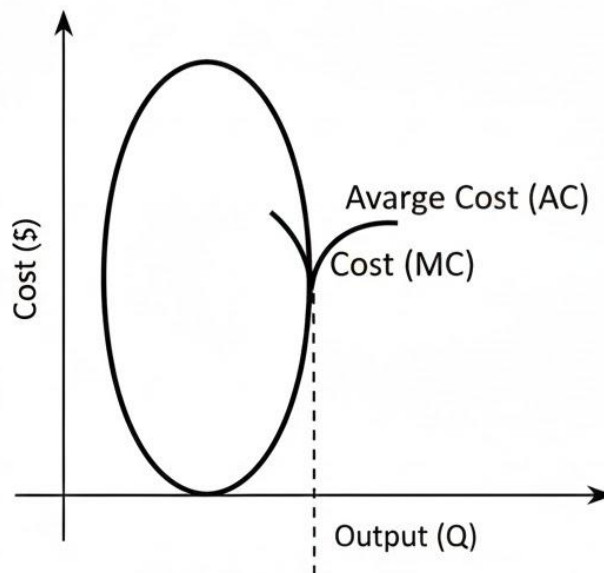
in the blank: Total cost is the sum of fixed costs and _____ costs.

5.2.2 Average cost and marginal cost relationships

- Average cost (AC): Total cost divided by output ($TC \div Q$).
- Marginal cost (MC): The additional cost of producing one more unit of output.
- Relationship: MC intersects AC at its minimum point.



Figure 5.4 Average and Marginal cost curves



A diagram illustrating the average and marginal cost curves... illustrating U-shaped in the intersection point the lowest point.

Sample AI prompt: "Generate a diagram showing average cost and marginal cost curves with intersection point."
Search string: "OER diagram average cost marginal cost economics"

Fill

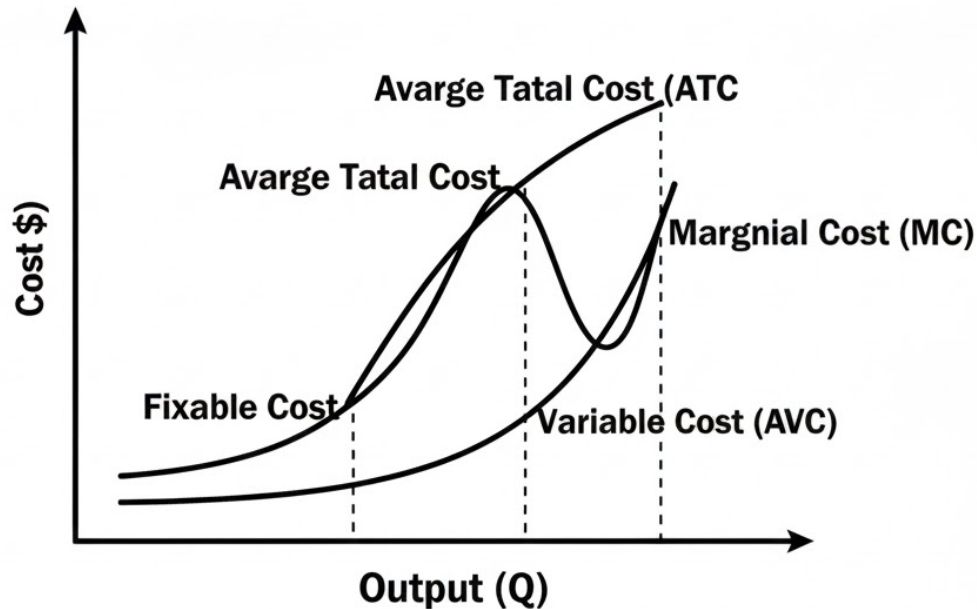
in the blank: Marginal cost is the additional cost of producing one more unit of _____.

5.2.3 Short-run cost curves and their shapes

- Fixed costs create a downward-sloping average fixed cost curve.
- Variable costs drive the U-shaped average variable cost and average total cost curves.
- Marginal cost curve typically slopes downward initially, then rises due to diminishing returns.



Figure 5.5 Short-run cost curves



A diagram illustrating the short-run cost curves in economics. It shows the average fixed costs, variable costs, average costs, average total costs as output increases. The MC curve intersects the AVC and ATC curves at their minimum points.

Sample AI prompt: "Generate a diagram showing short run cost curves"
Search string: "OER diagram short run cost curves economics"

Fill

in the blank: The average total cost curve is typically _____-shaped in the short run.

Pilot questions 5.2

1. In the short run, firms face both _____ costs and variable costs.
2. Total cost is the sum of fixed costs and _____ costs.
3. Define average cost and marginal cost.
4. Marginal cost is the additional cost of producing one more unit of _____.
5. The average total cost curve is typically _____-shaped in the short run.



5.3 Theories of Costs in the Long Run

In the long run, all inputs are variable. Firms can adjust plant size, technology, and resources, making cost analysis more flexible than in the short run.

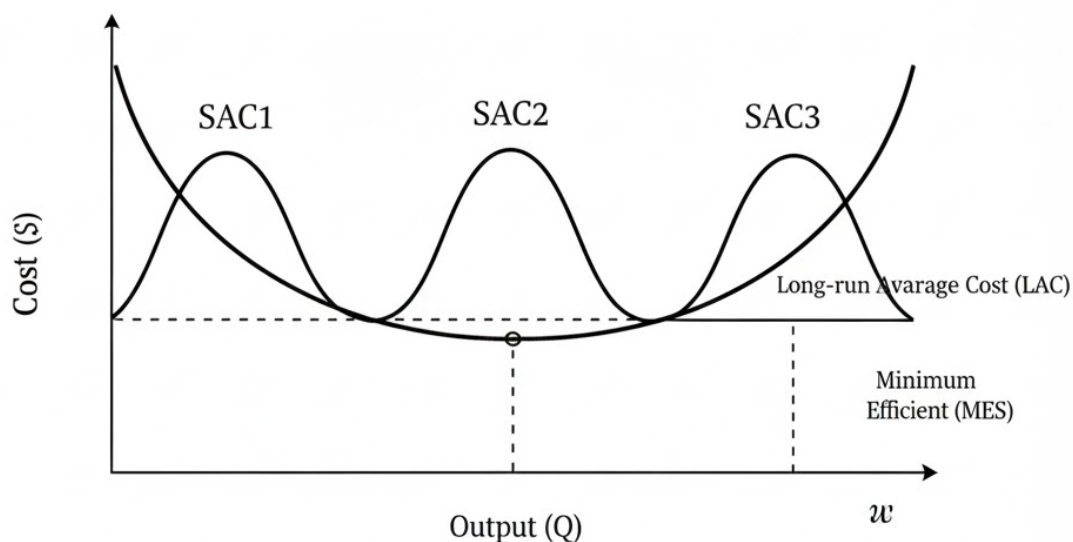
Fill in the blank: In the long run, all _____ are variable.

5.3.1 Long-run average cost curve (LAC)

- The long-run average cost curve (LAC) shows the lowest possible average cost of producing each output level when all inputs can vary.
- It is derived from short-run average cost curves of different plant sizes.
- The LAC is often U-shaped, reflecting economies and diseconomies of scale.



Figure 5.6 Long-run average cost curve



A diagram illustrating the formation of the long-run average cost curve (LAC) as an envelope of multiple short-run average cost curves (SAC). LAC shows the lowest cost any firm can achieve per unit of output, assuming that the firm chooses its plant size. The text contains minor spelling errors consistent with the previous images.

Sample AI prompt: “Generate a diagram showing the long-run average cost curve as an envelope of short-run curves.”

Search string: “OER diagram long-run average cost curve economics”

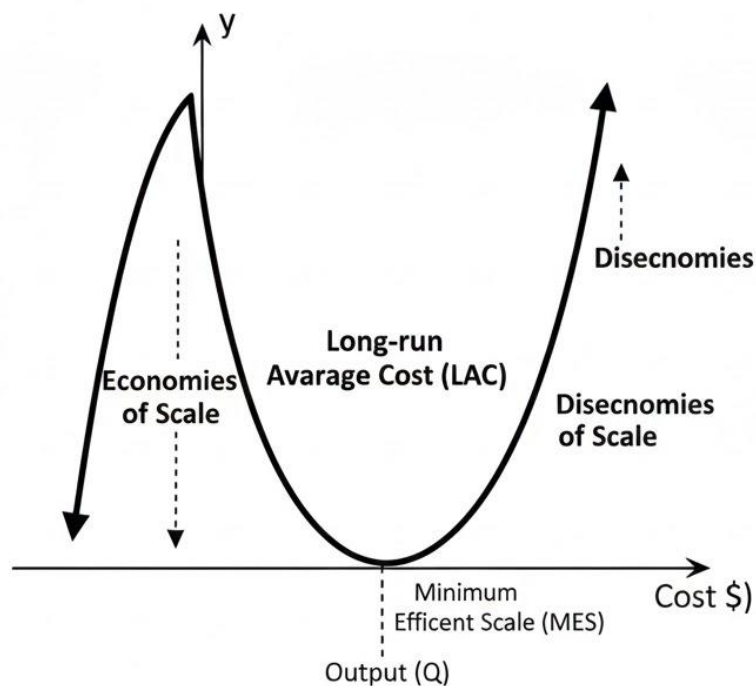
in the blank: The long-run average cost curve is derived from short-run _____ cost curves of different plant sizes.

5.3.2 Economies of scale and diseconomies of scale

- Economies of scale: Cost advantages from increasing output (e.g., bulk purchasing, specialisation).
- Diseconomies of scale: Rising costs due to inefficiencies at very large scale (e.g., coordination problems).
- Together, they explain the U-shape of the LAC curve.



Figure 5.7 Economies and diseconomies of scale



A diagram illustrating the long-run average cost curve, showing economies of scale where average costs fall as output increases, and diseconomies where average costs rise as output increases. This graph shows the relationship between firm size and cost per unit. The diagram text contains spelling errors consistent with the previous text examples.

Sample AI prompt: "Generate a diagram showing economies and diseconomies of scale with cost curves."
Search string: "OER diagram economies diseconomies of scale economics"

Fill

in the blank: Economies of scale occur when average costs _____ as output increases.

5.3.3 Envelope curve and firm size decisions

- The LAC is called an envelope curve because it envelopes all possible short-run average cost curves.
- Firms choose plant size based on expected output to minimise costs.
- Larger firms may benefit from economies of scale, but risk diseconomies if they grow too large.



Box 5.3 Envelope curve and firm size

- **Envelope Curve: Long-run average cost curve (LAC)**
tangent to all short-run average cost curves (SAC)
- **Optimal Firm Size: Point of tangency on lowest LAC**

A boxed summary summarising how the envelope curve relates to firm size in economics. The text explains how firms choose their optimal plant size by minimizing long-run average and costs. The text contains minor spelling errors consistent with the previous images.

Sample AI prompt: "Generate a text box summarising the curve and decisions."
Search string: "OER summary envelope curve firm size economics"

Fill

in the blank: The long-run average cost curve is called an _____ curve because it envelopes short-run curves.

Pilot questions 5.3

1. In the long run, all _____ are variable.
2. The long-run average cost curve is derived from short-run _____ cost curves of different plant sizes.
3. Define economies of scale and diseconomies of scale.
4. Economies of scale occur when average costs _____ as output increases.



5. The long-run average cost curve is called an _____ curve because it envelopes short-run curves.

Series Summary

This Series has examined the foundations of production and cost theory, focusing on how firms transform inputs into outputs and how costs shape their decisions.

We began with production functions and input–output relationships, defining total, average, and marginal product, and explaining the law of diminishing returns. We also explored long-run production concepts such as returns to scale and isoquants, which show how firms can vary all inputs to achieve different output levels.

Next, we studied theories of costs in the short run, distinguishing between fixed, variable, and total costs, and analysing average and marginal cost relationships. We saw how short-run cost curves (AFC, AVC, ATC, MC) take their characteristic shapes due to diminishing returns.

Finally, we examined theories of costs in the long run, focusing on the long-run average cost curve as an envelope of short-run curves. We discussed economies and diseconomies of scale, and how firms decide optimal plant size to minimise costs while avoiding inefficiencies.

By completing this Series, you should now be able to explain production functions, analyse short-run and long-run cost structures, and evaluate how production and cost theory influences firm behaviour and market outcomes. These insights are crucial for understanding the microeconomic foundations of supply, pricing, and efficiency.

Glossary of Terms [Series 5]

- Average cost (AC): Total cost divided by the quantity of output produced.
- Average product (AP): Output per unit of input, calculated as total product divided by input quantity.
- Diminishing returns: The principle that adding more of a variable input to fixed inputs eventually reduces marginal product.
- Diseconomies of scale: Rising average costs that occur when firms become too large and inefficient.
- Economies of scale: Falling average costs that occur as output increases due to efficiencies like bulk purchasing or specialisation.
- Envelope curve: The long-run average cost curve that envelopes all short-run average cost curves.
- Fixed costs (FC): Costs that do not change with the level of output, such as rent or machinery.
- Isoquant: A curve showing different combinations of inputs that produce the same level of output.



- Long-run average cost (LAC): The lowest possible average cost of producing each output level when all inputs are variable.
- Marginal cost (MC): The additional cost of producing one more unit of output.
- Marginal product (MP): The additional output produced by using one more unit of input.
- Production function: A mathematical relationship showing the maximum output achievable with given inputs and technology.
- Returns to scale: The change in output when all inputs are increased proportionally.
- Short-run costs: Costs incurred when at least one input is fixed, including fixed, variable, and total costs.
- Total cost (TC): The sum of fixed and variable costs.
- Total product (TP): The total output produced by a given quantity of inputs.
- Variable costs (VC): Costs that change with the level of output, such as wages or raw materials.

Concept Check Questions [Series 5]

Objective questions

1. A production function shows the relationship between _____ and outputs. (Linked to SLO 5.1)
2. A production function expresses the maximum _____ that can be produced with given inputs. (Linked to SLO 5.1)
3. Marginal product is the additional output from using one more unit of _____. (Linked to SLO 5.2)
4. The law of diminishing returns states that marginal product eventually _____ as more input is added. (Linked to SLO 5.3)
5. Isoquants show different combinations of inputs that produce the same level of _____. (Linked to SLO 5.4)
6. In the short run, firms face both _____ costs and variable costs. (Linked to SLO 5.5)
7. Total cost is the sum of fixed costs and _____ costs. (Linked to SLO 5.5)
8. Marginal cost is the additional cost of producing one more unit of _____. (Linked to SLO 5.6)
9. The average total cost curve is typically _____-shaped in the short run. (Linked to SLO 5.7)
10. In the long run, all _____ are variable. (Linked to SLO 5.8)



11. Economies of scale occur when average costs _____ as output increases. (Linked to SLO 5.9)
12. The long-run average cost curve is called an _____ curve because it envelopes short-run curves. (Linked to SLO 5.8)

Short-answer questions

1. Define a production function and explain its importance. (Linked to SLO 5.1)
2. Distinguish between total product, average product, and marginal product. (Linked to SLO 5.2)
3. Explain the law of diminishing returns with an example. (Linked to SLO 5.3)
4. What is an isoquant? (Linked to SLO 5.4)
5. Define fixed costs, variable costs, and total costs. (Linked to SLO 5.5)
6. Explain the relationship between average cost and marginal cost. (Linked to SLO 5.6)
7. Why are short-run cost curves typically U-shaped? (Linked to SLO 5.7)
8. What is the long-run average cost curve and how is it derived? (Linked to SLO 5.8)
9. Define economies of scale and diseconomies of scale. (Linked to SLO 5.9)
10. How do firms decide optimal plant size in the long run? (Linked to SLO 5.10)

Long-answer questions

1. Analyse total, average, and marginal product, and explain how they illustrate the law of diminishing returns. (Linked to SLO 5.2, 5.3)
2. Discuss short-run cost concepts (fixed, variable, total, average, and marginal costs) and illustrate their relationships with diagrams. (Linked to SLO 5.5, 5.6, 5.7)
3. Explain the long-run average cost curve as an envelope of short-run curves, and evaluate economies and diseconomies of scale. (Linked to SLO 5.8, 5.9)
4. Using examples, assess how production and cost theory influences firm behaviour and market outcomes. (Linked to SLO 5.10)

Answers to Concept Check Questions [Series 5]

Objective questions

1. Inputs
2. Output
3. Input



4. Declines
5. Output
6. Fixed
7. Variable
8. Output
9. U
10. Inputs
11. Fall
12. Envelope

Short-answer questions

1. A production function shows the maximum output achievable with given inputs and technology. It is important because it guides firms in resource allocation, efficiency, and cost planning.
2. Total product (TP) is total output; average product (AP) is output per unit of input; marginal product (MP) is the additional output from one more unit of input.
3. The law of diminishing returns states that as more of a variable input is added to fixed inputs, marginal product eventually declines. Example: Adding more workers to a fixed amount of machinery reduces productivity per worker after a point.
4. An isoquant is a curve showing different combinations of inputs that yield the same level of output.
5. Fixed costs remain constant regardless of output, variable costs change with output, and total costs are the sum of fixed and variable costs.
6. Average cost (AC) is total cost divided by output, while marginal cost (MC) is the additional cost of producing one more unit. MC intersects AC at its minimum point.
7. Short-run cost curves are U-shaped because of diminishing returns: costs fall initially due to efficiency, then rise as inputs become less productive.
8. The long-run average cost curve (LAC) shows the lowest possible average cost at each output level when all inputs are variable. It is derived from short-run average cost curves of different plant sizes.
9. Economies of scale occur when average costs fall as output increases; diseconomies of scale occur when average costs rise due to inefficiencies at large scale.
10. Firms decide optimal plant size by choosing the point on the LAC curve that minimises average cost for their expected output level.



Long-answer questions

1. Total product, average product, and marginal product illustrate how output responds to input changes. Initially, marginal product rises, but due to the law of diminishing returns, it eventually declines, shaping production decisions.
2. In the short run, firms face fixed costs (e.g., rent), variable costs (e.g., wages), and total costs (sum of both). Average cost curves are U-shaped, and marginal cost intersects average cost at its minimum. Diagrams show these relationships clearly.
3. The long-run average cost curve envelopes short-run curves, reflecting economies of scale (falling costs) and diseconomies of scale (rising costs). This explains why the LAC is U-shaped and guides firm expansion decisions.
4. Production and cost theory influences firm behaviour by determining optimal input use, output levels, and pricing strategies. For example, firms expand when economies of scale lower costs, but restrain growth when diseconomies raise costs.

Answers to Pilot Questions [Series 5]

Part 5.1 Production Functions and Input–Output Relationships

1. Inputs
2. Output
3. Total product (TP): Total output produced by given inputs
 - Average product (AP): Output per unit of input
 - Marginal product (MP): Additional output from one more unit of input
4. Input
5. Declines
6. Output

Part 5.2 Theories of Costs in the Short Run

1. Fixed
2. Variable
3. Average cost (AC): Total cost $\div$ output
 - Marginal cost (MC): Additional cost of producing one more unit
4. Output
5. U-shaped

Part 5.3 Theories of Costs in the Long Run



1. Inputs
2. Short-run average cost
3. Economies of scale: Falling average costs as output increases
 - Diseconomies of scale: Rising average costs due to inefficiencies at large scale
4. Fall
5. Envelope

References and Attributions [Series 5]

The following references and attributions support the instructional content developed in Series 5: Production and Cost Theory. They include textbooks, open educational resources (OERs), and illustration placeholders. All entries are presented in APA style for consistency.

Textbooks and Academic Sources

- Varian, H. R. (2010). *Intermediate Microeconomics: A Modern Approach*. W.W. Norton & Company.
- Nicholson, W., & Snyder, C. (2016). *Microeconomic Theory: Basic Principles and Extensions*. Cengage Learning.
- Samuelson, P. A., & Nordhaus, W. D. (2009). *Economics*. McGraw-Hill.
- University syllabus: ECO 201: Introduction to Microeconomics I (2 Units).

Open Educational Resources (OERs)

- Khan Academy. (n.d.). Production and Costs. Retrieved from <https://www.khanacademy.org>
- OpenStax. (2016). Principles of Microeconomics. OpenStax CNX. Retrieved from <https://openstax.org>

Illustrations and Placeholders

- Figure 5.1 Total, average, and marginal product curves
 - Attribution: AI-generated placeholder using Microsoft Copilot.
 - Prompt: "Generate a diagram showing total, average, and marginal product curves in the short run."
 - Suggested OER search string: "OER diagram total average marginal product economics."
- Figure 5.2 Law of diminishing returns



- Attribution: AI-generated placeholder using Microsoft Copilot.
- Prompt: “Generate a diagram showing marginal product rising initially, then falling as more input is added.”
- Suggested OER search string: “OER diagram law of diminishing returns economics.”
- Figure 5.3 Isoquants and returns to scale
 - Attribution: AI-generated placeholder using Microsoft Copilot.
 - Prompt: “Generate a diagram showing isoquants and returns to scale in production.”
 - Suggested OER search string: “OER diagram isoquants returns to scale economics.”
- Box 5.2 Types of short-run costs
 - Attribution: AI-generated placeholder using Microsoft Copilot.
 - Prompt: “Generate a text box summarising fixed, variable, and total costs with examples.”
 - Suggested OER search string: “OER summary fixed variable total costs economics.”
- Figure 5.4 Average and marginal cost curves
 - Attribution: AI-generated placeholder using Microsoft Copilot.
 - Prompt: “Generate a diagram showing average cost and marginal cost curves with intersection point.”
 - Suggested OER search string: “OER diagram average cost marginal cost economics.”
- Figure 5.5 Short-run cost curves
 - Attribution: AI-generated placeholder using Microsoft Copilot.
 - Prompt: “Generate a diagram showing AFC, AVC, ATC, and MC curves in the short run.”
 - Suggested OER search string: “OER diagram short run cost curves economics.”
- Figure 5.6 Long-run average cost curve
 - Attribution: AI-generated placeholder using Microsoft Copilot.
 - Prompt: “Generate a diagram showing the long-run average cost curve as an envelope of short-run curves.”



- Suggested OER search string: “OER diagram long run average cost curve economics.”
- Figure 5.7 Economies and diseconomies of scale
 - Attribution: AI-generated placeholder using Microsoft Copilot.
 - Prompt: “Generate a diagram showing economies and diseconomies of scale with cost curve.”
 - Suggested OER search string: “OER diagram economies diseconomies of scale economics.”
- Box 5.3 Envelope curve and firm size
 - Attribution: AI-generated placeholder using Microsoft Copilot.
 - Prompt: “Generate a text box summarising envelope curve and firm size decisions.”
 - Suggested OER search string: “OER summary envelope curve firm size economics.”

